#### TOWN OF MIAMI LAKES, FLORIDA WORKSHOP MEETING

Audio stream of meetings can be listened to after the meetings are held at

http://miamilakesfl.swagit.com/meeting-categories/

AGENDA
Workshop
April 3, 2017
6:00 PM
Government Center
6601 Main Street
Miami Lakes, Florida 33014

- 1. Call to Order
- 2. Roll Call
- 3. Pledge of Allegiance/Moment of Silence
- 4. Public Comment

All comments or questions from the attending public to the Council shall be directed to the Mayor, in a courteous tone. No person other than the Council and the person recognized by the Mayor as having the floor, shall be permitted to enter into discussion without the permission of the Mayor. To ensure the orderly conduct and efficiency of the meeting, public comments shall be limited to three (3) minutes maximum per person; however, the Mayor may authorize the extension of the aforesaid time frame, and any extension shall apply to other individuals speaking on the same subject.

No clapping, applauding, heckling, verbal outburst in support of, or in opposition to a speaker or his/her remarks shall be permitted. Should a member of the audience become unruly, or behave in any manner that disrupts the orderly and efficient conduct of the meeting, the Mayor is given the right and the authority to require such person to leave the Council Chambers.

As a courtesy to others, all electronic devices must be set to silent mode to avoid disruption of the proceedings.

#### 5. Items for Discussion:

A. Employee Retention Program

#### 6. Adjournment

This meeting is open to the public.A copy of this Agenda and the backup therefore, has been posted on the Town of Miami Lakes Website at www.miamilakes-fl.gov and is available at Town Hall, 6601 Main Street, Miami Lakes 33014. In accordance with the Americans with Disabilities Act of 1990, all persons who are disabled and who need special accommodations to participate in this meeting because of that disability should contact Town Hall at 305-364-6100 two days prior to the meeting.

Anyone wishing to appeal any decision made by the Miami Lakes Town Council with respect to any matter considered at this meeting or hearing will need a record of the proceedings and for such purpose, may need to ensure that a verbatim record of the proceedings is made which record includes the testimony and evidence upon which the appeal is to be based.

Any member of the public wishing to speak on a public hearing matter on this Agenda or under public comments for items not on this Agenda, should fill out a speaker card and provide it to the Town Clerk, prior to commencement of the meeting. Any person presenting documents to the Town Council should provide the Town Clerk with a minimum of 12 copies.



#### Town of Miami Lakes Memorandum

To: Honorable Mayor and Councilmembers

From: Alex Rey, Town Manager

**Subject: Employee Retention Program** 

**Date:** April 3, 2017

#### **Background:**

Please see attached presentation.

#### **Attachments:**

**Workshop Presentation** 



# **Employee Retention Program**

April 3, 2017



# Agenda

#### **Topic**

Background

Employee Retention Program Highlights & Fiscal Impact

Q & A



### Background

Fiscal Year 2016-2017 Budget Development Process

- ToML Staff Undercompensated
- High Attrition Rate in Key Positions
- Employment Market Conditions
  - Come back to Council with a PLAN in April

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- \$100,000 budget allocation

### Approach

- Senior Staff Focus Group
- Industry Trends
- HR Colleagues in other municipalities
- Exit Interviews
- Consultation with Health Benefits Provider
- Staff Survey

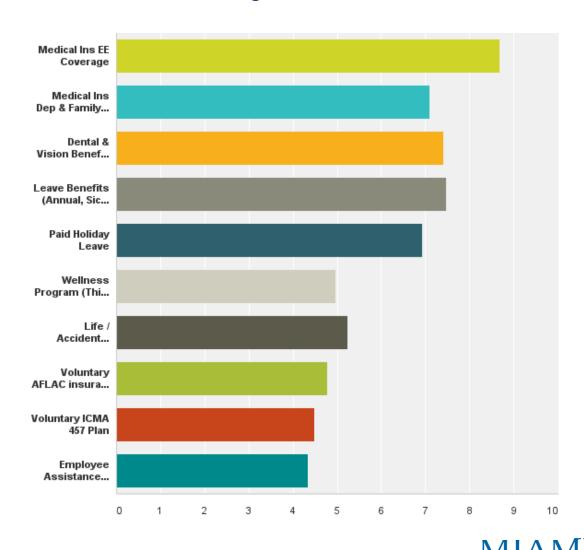


## **Survey Question 1**

Please rank the following existing benefits in order of importance to you with 1 being the most important and utilized benefit and 10 being the benefit with the least important to you.



### **Survey Answer 1**



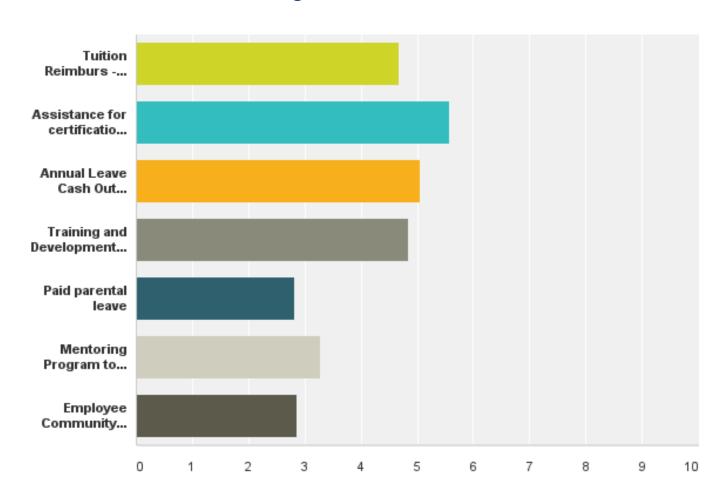
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### **Survey Question 2**

Consider IF the following benefits were made available to you. Please rank them in order of your likeliness to participate or utilize the benefit with 1 being the most likely to participate/utilize.



#### **Survey Answer 2**



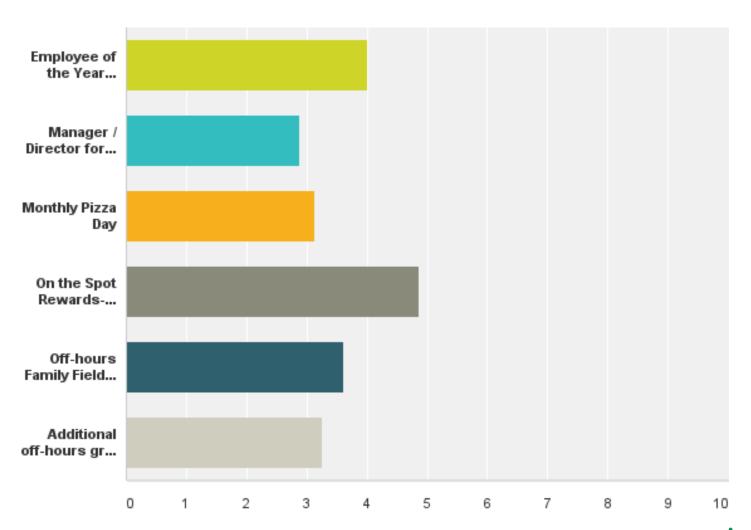


### **Survey Question 3**

Please rank the following ways of acknowledging exceptional performance or enhancing our employee culture in order of likeliness to improve your sense of value in the workplace with 1 being the most valuable.



#### **Survey Answer 3**





#### **EMPLOYEE RETENTION PROGRAM**

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PRESENTATION OF \$100,000 PLAN

#### **Health Benefits**

#1 ranked existing benefit

Maintain Level of Service

- Estimated 5-8% annual increase for the next two years; then uncertain.
- FY15 health plan utilization rate 108%
   FY16 health plan utilization rate 99%
   resulting in \$57k rebate

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#### **Health Benefits**

Fiscal Impact – (\$57,000)



### **Training & Certifications**

Fiscal Impact - \$20,000

- Allocation to help our talent "grow beautifully"
- We will work with staff to identify certifications that would enhance their value to the organization

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Incentive: once job related certification obtained, salary to be adjusted accordingly
 MIAM

#### **Annual Leave Cash Out**

Fiscal Impact - \$14,500

- Reinstating Administrative Order 05-04.3
  - -Propose 40 hour max cash out per year
  - -Must maintain 80 hour annual leave bank

- Consider CAFR Compensated Absences
  - = Win + Win



#### Wellness

#### Funded in FY17 Budget - \$10,000

- Gym passes
- Fit bit
- Bikes (Cigna)
- Paid sponsorships for Benefit Walks
- Picnic Tables



### On the Spot Rewards

Fiscal Impact - \$5,000

- Timely recognition for good performance Example: employee exceed goals or provides exceptional customer service
- Uber pool passes
- Employee of the year (up to \$1,000)
- Above and Beyond (\$500)



### Monthly Birthday Celebrations

Fiscal Impact - \$500

 Monthly cake for all birthdays during that month

• Builds morale and sense of community



#### March 2018 COLA

Fiscal Impact in Fiscal Year 2017-2018 - \$30,000

• 2% Cost of Living Increase



#### **COMPENSATION**

EMPLOYEE RETENTION PROGRAM



# Adoption of Budget for Fiscal Year 2016-17

#### Salary Survey Says!

The survey shows that in the vast majority of positions, Town of Miami Lakes employees are below the average. The cost of bringing all positions to average compensation is approximately \$360,000 per year plus the corresponding increase in benefits. This represents an under-compensation of roughly 13% across the board. In addition, we have identified several Miami Lakes employees who serve multiple roles where comparable municipalities staff multiple people to do these jobs.

Excerpt from Manager's Memorandum dated September 20, 2016



## Compensation

Reconciliation of \$360,000 Compensation Deficiency						
		# GF Employees	Fisc	al Impact		
<b>A)</b>	Attrition/New Hires at Market Rate	9	\$	81,500		
B)	Modified Duties & Compensation *	3	\$	27,000		
C)	Adjusted without impact to GF *	0	\$	13,500		
D)	Retiring (DROP)	3	\$	45,000		
<b>E)</b>	Contracted/Other *		\$	49,500		
F)	Employee Retention Program *	8	\$	143,500		
			\$	360,000		
*Fisca	al Impact includes non-General Fund e	emplovees				

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## Compensation

Reconciliation of \$360,000 Compensation Deficiency						
		# GF Employees	Fise	cal Impact		
<b>A)</b>	Attrition/New Hires at Market Rate	9	\$	81,500		
<b>B</b> )	Modified Duties & Compensation *	3	\$	27,000		
C)	Adjusted without impact to GF *	0	\$	13,500		
D)	Retiring (DROP)	3	\$	45,000		
<b>E)</b>	Contracted/Other *		\$	49,500		
<b>F</b> )	Employee Retention Program *	8	\$	143,500		
			\$	360,000		
*Fiscal Impact includes non-General Fund employees						



### Compensation

Approximately:

Remaining deficiency: \$150,000

Annual proposed salary adjustment: \$50,000

Prorated for FY17 implementation: \$30,000



# EMPLOYEE RETENTION PROGRAM CONCLUSION

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## Fiscal Impact Summary

<b>Employee Retention Program</b>					
Fiscal Impact Summary					
Training & Certifications	\$	20,000			
Annual Leave Cash Out	\$	14,500			
Wellness *					
On spot rewards	\$	5,000			
Monthly Birthday Cake	\$	500			
March 2018 COLA 2% **	\$	30,000			
Salary Adjustments	\$	30,000			
Total:	\$	100,000			
* Previously funded \$10k					
** Fiscal Impact FY18					



# **Fiscal Impact Summary**

<b>Employee Retention Program</b>				
Fiscal Impact Year 1				
Employee Retention Program	\$100,000			
Offset by Health Rebate	\$ (57,000)			
Less FY18 COLA 2%	\$ (30,000)			
<b>Effective Program Cost in Year 1</b>	\$ 13,000			





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# Thank you!