PROPOSAL FOR STATE LOBBYING SERVICES RFP NO. 2016-47

MIAMI LAKES
Growing Beautifully

COPY

Submitted to:
Mr. Alex Rey
Town Manager
Town of Miami Lakes
6601 Main Street
Miami Lakes, FL 33014

Submitted by:
Mr. Edgar Castro
Southern Strategy Group
999 Ponce de Leon Blvd., Penthouse Suite 1105
Coral Gables, FL 33134

Deadline: Wednesday, October 5, 2016, 11:00 a.m. EST

Southern
STRATEGY GROUP

999 PONCE DE LEON BLVD., PH SUITE 1105 • CORAL GABLES, FL 33134 • 305.421.6304 • SOSTRATEGY.COM

September 30, 2016

Mr. Alex Rey
Town Manager
Town of Miami Lakes
6601 Main Street
Miami Lakes, FL 33014

Re: RFP 2016-47 State Lobbying Services

Dear Mr. Rey:

Please accept this proposal from Southern Strategy Group in response to the Town of Miami Lakes' (Town) RFP 2016-47 for State Lobbying Services. In this proposal, Southern Strategy Group offers to continue to provide the highest level of government relations services in the areas of general executive and legislative branch support, as well as budget appropriations for the Town.

Southern Strategy Group is a full-service lobbying firm that was established in 1999 in Tallahassee, Florida. With offices in Tallahassee, Jacksonville, Orlando, Tampa Bay, and Miami, Southern Strategy Group has the largest lobbying practice in the state and has been referred to as "the most powerful lobbying firm in Florida" by the *St. Petersburg Times.* Due to our long history of service to government entities, Southern Strategy Group has the experience and expertise to transform the Town's priorities into delivered results.

Southern Strategy Group is the one firm in Florida where every lobbyist has held the highest elected and staff positions in the executive and legislative branches of Florida government, who understand how and why decisions are made at every level of Florida government, and who use that knowledge and those relationships to steer the complex governmental machine for the benefit of our clients

With the expertise and depth of our firm's partners, Southern Strategy Group has unmatched qualifications to assist the Town in navigating the complexities of securing specific budget priorities, crafting strategies to achieve success in the passage or defeat of critical legislation, and engaging with the executive and regulatory agencies who are vital in the implementation of appropriations or regulatory rule-making. Southern Strategy Group is honored to have served as your advocate since 2013 and is eager to continue providing you with reliable representation and strategic direction to navigate the political landscape in every arena of Florida government.

Along with my partner, Nelson Diaz, and Eduardo Gonzalez of Sun City Strategies, LLC, we would all serve as the project managers for this contract. I may be reached via telephone at 305.333.0649 or email at castro@sostrategy.com. Nelson may be reached via telephone at 305.490.3414 or email at diaz@sostrategy.com. Eddy may be reached via telephone at 786.351.5849 or via email at egonzalez102@yahoo.com. This team would be available to support the Town at all times before the legislative and executive branches of Florida government. Our Miami office is located in Coral Gables and is located in Miami-Dade County, which meets the Town's Ordinance No. 09-115 for local vendor preference. The Local Vendor Preference Certification, Miami-Dade County Business Tax Receipt, and Coral Gables Certificate of Use are included in section 5, Required Forms. Our Tallahassee office is located one block from the State capitol at 123 S. Adams Street, Tallahassee, FL 32301. All of the partners at Southern Strategy Group will work hard to deliver results for the Town. Our team of more than 20 lobbyists will leverage our experience and relationships, serving as an extension of your team to coordinate and advance the Town's priorities with the appropriate government officials.

You have our commitment to represent the Town of Miami Lakes in the most reliable and ethical manner available in the market. We sincerely hope this proposal exceeds your expectations, and we hope to continue our track record of successfully brining funding to the Town.

Sincerely,

Edgar Castro
Partner, Miami

Enclosure

TAB 1: QUESTIONNAIRE

RFP 2016-47 Questionnaire

Proposer's Name: Southern Strategy Group of Miami, LLC

Principal Office Address: 999 Ponce de Leon Blvd., Penthouse Suite 1105

Coral Gables, FL 33134

Official Representative: _____

Circle One: Individual (Partnership) Corporation

When Incorporated: N/A; LLC In What State: _____

FEIN/EIN Number: 27-0798190

Date registered to conduct business in the State of Florida August 25, 2009

If a Corporation:

President's Name: _____

Vice President's Name: _____

Treasurer's Name: _____

Members of Board of Directors (use additional page(s) if necessary):

_____ _____ _____

If a Partnership:

Date of Organization: August 25, 2009

General or Limited Partnership:*: Limited Liability Company

Name and Address of each Partner:

Name Address

a. Nelson Diaz - 999 Ponce de Leon Blvd., Penthouse Suite 1105, Coral Gables, FL 33134

b. Edgar Castro - 999 Ponce de Leon Blvd., Penthouse Suite 1105, Coral Gables, FL 33134

c. Southern Strategy Group, Inc. - 123 S. Adams Street, Tallahassee, FL 32301

*Designate general partners in Limited Partnership

1. Number of years providing government lobbying services: 17

   a. Number of years providing State of Florida Legislative lobbying services: 17

   b. Number of years providing Miami-Dade County lobbying services: 7

2. Have any similar agreements held by the Proposer for similar services ever been cancelled or terminated for reasons other than the public entity not budgeting funds:

   Yes ( ) No (X)

   If yes, provide details on a separate sheet.

3. Has the Proposer or any of its principals failed to qualify as a responsible proposer, refused to enter into a contract after an award has been made, failed to complete a contract during the past five (5) years, or been declared to be in default in any contract in the last five (5) years? No

   If yes, provide details on a separate sheet.

4. Has the proposer or any of its principals ever been declared bankrupt or reorganized under Chapter 11 or put into receivership? No

   If yes, give date, court jurisdiction, action taken, and any other explanation deemed necessary.

5. Key Staff or Principals of the Proposer (have) _____ (have not) X been convicted by a Federal, State, County or Municipal Court of or have any pending violations of law, other than traffic violations. To include stockholders over ten percent (10%).

   Explain any convictions or pending action on a separate sheet.

6. Any lawsuits pending or completed involving the Proposer? No

   If yes, provide a list of pending lawsuits and a list of all judgments from lawsuits in the last five (5) years on a separate sheet.

The Proposer understands that the information contained in the Proposer's response to the Questionnaire will be relied upon by the Town in evaluating and awarding of the proposed Agreement and the Proposer certifies by signing below that to the best if his/her knowledge that the information is true and accurate. The Proposer agrees to furnish such additional information as deemed necessary by the Town relating to the Proposal that is necessary for the evaluation of the Proposal

The Proposer further understands that the information contained in this Questionnaire may be confirmed through a background check conducted by the Town. By submitting this Questionnaire the Proposer agrees to cooperate with any such background check, including but not limited to fingerprinting and providing information for a credit check.

I certify that the information and responses provided on this Questionnaire are true, accurate and complete. The Town or its representatives may contact any entity or reference listed in this Questionnaire. Each entity or reference may make any information concerning the Contractor available to the Town.

Consultant:

Sworn to and subscribed before me this 27 day of September, 20 16

Edgar Castro
(print name)

(signature)

Partner
(title)

Notary Public

My Commission Expires: 6/2/19

NELSON DIAZ
Commission # FF 205866
Expires June 2, 2019
Bonded Thru Troy Fain Insurance 800-385-7019

TAB 2: FIRM QUALIFICATIONS

2. DESCRIBE FIRM'S QUALIFICATIONS FOR PROVIDING STATE LEGISLATIVE LOBBYING SERVICES

a. The overall capabilities, qualifications, training and areas of expertise for each of the partners/principals and associates that may be assigned to work with the Town, including but not limited to:

Southern Strategy Group was founded more than 17 years ago, and in that time has built a team of lobbyists who can confront and overcome the challenges of a huge, complex, and rapidly changing state government. Southern Strategy Group has assembled a large team of seasoned professionals—most of them drawn from the highest ranks of state and local government and politics—who are steeped in a tradition of client service and effective advocacy.

Southern Strategy Group is a lobbying firm, period. Unlike a law firm with a subordinate lobbying component, Southern Strategy Group dedicates its entire focus to doing one thing exceedingly well: lobbying. Unlike lobbying firms built around a single dominant lobbyist, the power of Southern Strategy Group is the depth of experience and skill found in each member of its large lobbying team. The team's area of expertise extends to transportation, land use planning and environmental permitting, rules and appointments, utilities, economic development, energy, healthcare, education, telecommunications, public safety and law enforcement, legislative appropriations, taxation, insurance, and many other substantive specialty areas.

With offices located throughout Florida in Tallahassee, Jacksonville, Orlando, Tampa Bay, and Miami, Southern Strategy Group has a statewide presence that is unmatched. The Southern Strategy Group lobbying team is also one of the largest lobbying teams in Florida; more than 20 lobbyists could be rapidly deployed to advance the interests of the Town at any given time. Southern Strategy Group has a large permanent contingent in Tallahassee and with its four regional offices, it also has the ability to lobby legislators in their home districts. This is a critical component to any successful legislative lobbying strategy.

Our Miami office founded in 2009, has two full-time lobbyists and one full-time office administrator and is located in Miami-Dade County. The Miami team will continue to serve as the main point of contact for the Town, but the Town will also have access to Southern Strategy Group's entire Florida team and full-time support staff when needed.

Southern Strategy Group's lobbyists encompass the values of hard work, subject matter expertise, and dedication to all our clients, no matter how big or small. We treat all clients with the commitment and loyalty they should expect when hiring a lobbying firm. Southern Strategy Group believes strongly that our clients' success is our success and we accept nothing short of victory in achieving our clients' goals. The broad themes that characterize Southern Strategy Group's project approach are communication, teamwork, and an objective measure for success.

The experience and qualifications of Southern Strategy Group are unmatched. Southern Strategy Group has been lobbying for clients for almost two decades. With the combined resources of a former Attorney General, two former agency heads, a former Director of the Governor's Office of Policy and Budget, several agency chief of staffs, and other former high-level senior staffers, Southern Strategy Group offers the most highly experienced and well-connected team in Florida.

Although the Town will have the support of all of our lobbyists, the key staff and main points of contact will be Edgar Castro and Nelson Diaz. Both based in our Miami office, Edgar and Nelson have over 25 years of lobbying experience at the state and municipal level. **Edgar Castro** served as an Aide in the Governor's office and as a Legislative Assistant in the Florida House of Representatives prior to joining the private sector. As an Aide, Edgar gained valuable experience understanding the intricacies of government and how to effectively pass and sometimes defeat legislation. **Nelson Diaz** served as Chief Legislative Aide to then State Representative Marco Rubio for several years where he gained significant substantive knowledge in the appropriations process. Based in Southern Strategy Group's Tallahassee office, **Jerry McDaniel** will also serve on the team for the Town. Jerry served for 37 years in state government, the last seven of which he served as the Budget Director for both Governors Charlie Crist and Rick Scott.

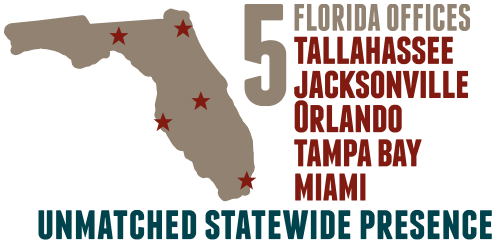
Our success in the past speaks for itself. Southern Strategy Group helped secure over $200,000,000 in appropriations during the 2016 Legislative Session with less than a 10% veto rate for our clients. This amount represents dedicated work on 92 appropriation items either sustained or added new to the State of Florida's 2016-17 budget on behalf of clients. Additionally, Southern Strategy Group was equally successful in the policy arena. Since being retained for the Town of Miami Lakes, we have helped secure $1.6 million in funding for water and drainage projects. Our lobbying success, demonstrated year over year, is the result of an army of lobbyists with exceptional relationships across Florida government in both parties, coupled with great communication with our clients and a deep subject matter expertise that crosses over all industries and subject areas.

The greatest validation of the merits of our unique approach is the size of Southern Strategy Group's client base. When a client, much like the Town in this case, can choose to hire any lobbying firm, Southern Strategy Group is very often the lobbying firm that is selected. Southern Strategy Group has the largest number of clients of any lobbying firm in Florida, and the firm fosters a culture of client service that has allowed it to build this large client base while offering clients the attention and responsiveness they deserve. Although the client base is large, so is the number of lobbyists servicing that base, and the lobbyist-to-client ratio compares very favorably to other lobbying firms. Southern Strategy Group's clients can expect and will receive a high level of individualized attention and rapid responses to every inquiry or emerging issue. This is the quality of service the Town should expect from its lobbyists, and it is the level of service Southern Strategy Group will deliver.

Southern Strategy Group proposes to advocate on behalf of the Town before the executive and legislative branches of Florida government regarding such legislative and appropriations matters as the Mayor and Town Council deem necessary and appropriate. The Town will be directly impacted by the decisions made by legislators from all over the state and the Governor. As professional advocates, Southern Strategy Group stands ready to protect and assist the Town with its needs. In addition, as part of our scope of service, we will provide electronic documents and correspondence on a regular basis, relevant newspaper articles, analyses, and important governmental announcements.

Our scope of service will include, but not be limited to, the following:

- Work closely with Town Manager or designated representative to determine what proposed legislation affects the Town and monitor said proposed legislation, keeping Town staff constantly updated;
- Work with the Town Council and staff to determine budget priorities for the Town and attempt to secure state funding for said priorities;
- Provide timely written communications to the Town Manager or his designee;
- Work closely with the Town Council and staff to develop a legislative agenda and propose any necessary legislation, securing sponsors therefor;
- Communicate legislative and executive actions, opportunities, or initiatives of relevance to the Town;
- Other initiatives consistent with the Town's policies and priorities as directed; and
- Advise when the Town's leadership and/or staff may be required in person in Tallahassee to address issues of particular interest to the Town and prepare backup information for these sessions.



In addition to the more than 20 member lobbying team at Southern Strategy Group, the Town team will also be supported by Sun City Strategies. The Sun City Strategies team, led by **Former State Representative Eduardo Gonzalez,** will provide an added benefit as Eduardo has spent his eight years in office, focusing mainly on local government issues.

i. Provide a list of individual(s) who will be providing the Services required under the Agreement and indicate the function that each will perform. Include a biography for each designated individual. List all circumstances in which the Town would be working with someone not designated.

To ensure effective representation on behalf of our clients, Southern Strategy Group has found it useful to use a team approach drawing on partners whose expertise would best assure success on your behalf. As with any good organization, our greatest strength, and your best assurance of our successful service on behalf of the Town, resides in the team that we will assemble to represent your interests. Although different members of the team may take the lead on various projects, each of the team members will be knowledgeable of the Town's objectives.

Southern Strategy Group proposes Edgar Castro and Nelson Diaz will be key staff and your primary points of contacts for the Town, with Edgar Castro managing all interactions with the Mayor and Town Manager. As mentioned previously, the partners at Southern Strategy Group will serve as support when needed (most notably, Jerry McDaniel). Southern Strategy Group will team with Sun City Strategies, led by former Florida State Legislator Eduardo Gonzalez, to assist in the Town's representation. There are no foreseen circumstances where the Town will be working directly with anyone other than the professionals listed above.

Edgar Castro - Edgar Castro has spent the last eight years of his career focused on government affairs, community relations, and lobbying in Tallahassee, Florida. As an expert in the public policy process at the municipal, county, and state levels, Mr. Castro has earned a reputation of delivering results. Mr. Castro has successfully advocated for issues addressing the needs of businesses, trade associations, and municipalities before Florida's executive and legislative branches, administrative, and regulatory agencies. Mr. Castro has a Bachelor's Degree in Political Science from Florida State University and a Juris Doctorate from University of Florida.

Nelson Diaz – Nelson Diaz has been lobbying the Florida Legislature for over a decade and has a keen understanding of the legislative process. Mr. Diaz began his career as the Legislative Aide to then-state representative Marco Rubio in 2000 and then attended law school at the University of Florida, College of Law, graduating cum laude. Mr. Diaz has spent his entire lobbying career representing municipal entities. Mr. Diaz has successfully represented both Miami-Dade and Town of Miami Lakes, as well as numerous cities within before the legislative and executive branches of Florida government on legislative and appropriations matters.

Jerry McDaniel – Jerry McDaniel served as the State Budget Director for current Governor Rick Scott and the previous Governor Charlie Crist. As Budget Director, Mr. McDaniel formulated, presented, and advanced the Governors' budget and policy agenda through seven legislative sessions. The current annual state budget is more than $80 billion. Mr. McDaniel headed the Governor's Office of Policy and Budget and had close daily interaction with both governors on critical and sensitive issues. In that role, Mr. McDaniel also built deep and lasting relationships with legislators and their staff.

Eduardo Gonzalez – Eduardo Gonzalez is a graduate of Miami Dade College, where he received his degree in Business Management and Administration. In 1998, Mr. Gonzalez served on the City of Hialeah's water and sewer board. Mr. Gonzalez was appointed as Councilmember to the City of Hialeah in 1998. Mr. Gonzalez then was elected in 1999 and was reelected subsequently until 2006. In 2003, Mr. Gonzalez was appointed by Governor Jeb Bush to serve a two-year term on the State Legislative Committee on Inter-governmental relations. Mr. Gonzalez was an Executive Board Member of the Miami Dade County League of Cities where he also served as President. During that time, Mr. Gonzalez also served as an Executive Committee Member of the Florida League of Cities. In 2006, Mr. Gonzalez was elected to the Florida House of Representatives and reelected subsequently until 2014. Mr. Gonzalez was Chairman of Local and Federal Affairs committee and served on Appropriations, Higher Ed, K-12 Education, Health Innovation and Health & Human Services committees. Mr. Gonzalez was elected by his colleagues as Chairman of the Miami-Dade Legislative Delegation in 2012 and 2013.

ii. The Proposer shall provide a single manager/team leader to be accountable and responsible for all Services provided by the Consultant and for all interactions between the Consultant and the Town Manager or Town designated representative.

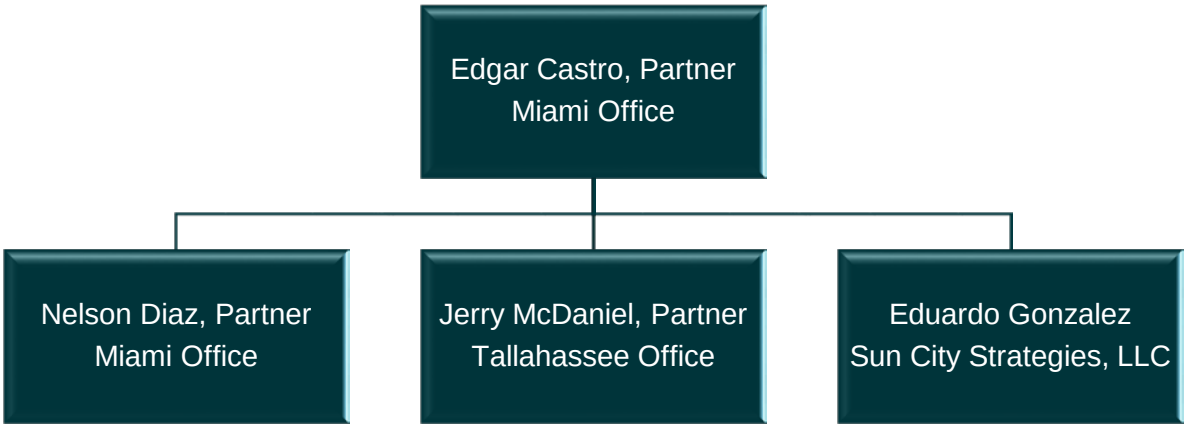
It is proposed that Edgar Castro will serve as the manager/team leader for the Town of Miami Lakes.

iii. Where a Team is submitting the Proposal documentation must be submitted with the Proposal to substantiate the creation of the Team.

The team we have assembled for the Town is second to none. Southern Strategy has been successful for the Town during the past three years. Southern Strategy Group's team is only made stronger by partnering with Sun City Strategies. The documentation to substantiate the creation of our team is found in section 2.a.iv.

iv. Where multiple firms have entered into an agreement to form a Team a copy of the Teaming Agreement must be submitted with the Proposal. The Teaming Agreement must clearly identify the roles and responsibilities of each of the firms and key personnel comprising the Team and must clearly identify the reporting structure utilizing a Table of Organization.

The teaming agreement between Southern Strategy Group and Sun City Strategies follows. The agreement identifies the roles and responsibilities of both firms and identifies the scope of services Sun City Strategies will be responsible for the Town. The Table of Organization below clearly identifies the key personnel and the reporting structure of the team.



SUBCONSULTANT AGREEMENT

THIS AGREEMENT is entered into as of the date set forth below, by and between Southern Strategy Group of Miami, LLC a Florida Limited Liability Company (the "Consultant") and Sun City Strategies, LLC (the "Subconsultant");

WHEREAS, Consultant provides governmental affairs services and is responding to RFP No. 2016-47 for State Lobbying Services for the Town of Miami Lakes (hereinafter "Client"). In connection therewith, Consultant proposes to retain the services of Subconsultant to provide services and assistance in the pursuit of the ultimate goals of the Client;

WHEREAS, in the course of providing such services Subconsultant may obtain, either directly or indirectly, certain confidential or proprietary documents or information including, but not limited to, documents or information regarding activities, requirements and sources, suppliers, contracts, means, trade secrets, ownership, methodologies, technologies, and other valued data not readily available to the public (hereinafter "Confidential Information"); and

WHEREAS, as a precondition to Subconsultant being retained to provide services, Consultant requires reasonable contractual assurances from the Subconsultant, as set forth herein, in order to protect the Consultant's business and contractual relationship with Client and the integrity and confidentiality of the Confidential Information;

NOW THEREFORE, in consideration of the mutual covenants contained herein and other good and valuable consideration the receipt and sufficiency of which is hereby acknowledged, the parties hereto agree as follows:

1. **Recitals**. The Recitals contained in the "wherefore" clauses hereinabove are true and correct.

2. **Noncircumvention and Noncompetition.** During the term of Subconsultant's retention to provide services in coordination with and support of Consultant's efforts on behalf of the Client, Subconsultant shall not communicate directly with the Client, nor any of the Client's representatives, without Consultant's express advance written permission. In addition, Subconsultant agrees not to take any actions which would directly or indirectly interfere with, undermine, or impair Consultant's business relationship with the Client. Further, during the time period in which Subconsultant has been retained to provide services in coordination with and in support of the Consultant's efforts to pursue the goals of its Client, and for a period of two (2) years after the termination of any Agreement between Consultant and the Client, Subconsultant shall not enter into any agreement or relationship with Consultant's Client, whereby Subconsultant directly or indirectly would provide governmental affairs, consulting services, or any other services to Consultant's Client.

3. **Confidentiality and Nondisclosure.** Subconsultant acknowledges and agrees that (i) Confidential Information received from the Client or Consultant has competitive value to the Client or Consultant; (ii) significant irreparable damage and harm could result to the Client or the Consultant if the Confidential Information were disclosed or used in violation of this Agreement; (iii) the retention of the Subconsultant, and the Subconsultant being provided access to any such Confidential Information, is in express reliance upon the Subconsultant's agreement to the terms contained in this instrument. Subconsultant shall use and utilize the Confidential Information only for purposes of providing services for the ultimate benefit of the Client and Subconsultant shall disclose such Confidential Information only to such of its personnel as are necessary to provide the services for which the Subconsultant has been retained. Subconsultant agrees that all of the Confidential Information (i) will be kept and maintained confidential by the Subconsultant and will not be disclosed to any third person or entity without the express advance written approval of the Consultant (ii) will under no circumstances (and without in any manner limiting the proceeding clause) be disclosed to, or utilized in connection with, any of the Subconsultant's suppliers, customers, or any competitor (present or potential) of the Client or the Consultant (including any such entity now or hereafter controlled or represented by the Subconsultant); and (iii) will not in any way be used, or be permitted to be used, in a manner detrimental to the business and prospects of the Client nor the Consultant. If and when the relationship between the Subconsultant and the Consultant shall end, the foregoing restrictions shall nonetheless continue and remain in effect; and the Subconsultant shall promptly thereafter return to the Consultant all documents and copies of documents containing Confidential Information then held by the Consultant, or its personnel and shall certify in writing to the Consultant's satisfaction that no copies have been retained in the possession or control of the Subconsultant or its personnel.

4. **Independent Contractor.** At all times during the course of this Agreement, Subconsultant shall be and remain an independent contractor.

5. **Nondisparagement/Nondefamation.** Subconsultant, its principals, and or any of its employed, contracted, or utilized personnel shall not at any time make any disparaging or defamatory comments about the Consultant or any of the Consultant's personnel.

6. **Remedy.** Should Subconsultant breach any of the noncircumvention, noncompetition or nondisparagement/nondefamation provisions contained in paragraphs 2 or 4 of this Agreement, then, and in that event, Subconsultant shall be liable to Consultant for liquidated damages. Should Subconsultant breach any of the confidentiality or non-disclosure provisions contained in paragraph 3 of this Agreement, then Subconsultant shall be liable to each injured party, whether it be Consultant or Clients or both, for liquidated damages. In addition, any

injured party, at its option, may resort to any available remedy at law or equity for any violation of any provision of this Agreement.

7. **Terms and Conditions of Representation**. The terms and conditions regarding this representation shall be as described by written Attachment to this agreement. This Agreement may be terminated at any time in which the Client determines the Subconsultant's services are no longer needed.

8. **Governing Law/Exclusive Venue**. This Agreement shall be governed under the laws of the State of Florida and the exclusive venue for any dispute between the parties hereto arising out of or relating to this Agreement shall be the Superior Court in Tallahassee, Florida. The prevailing party in any such dispute shall be entitled to recover all reasonable attorney's fees and costs incurred at all court levels including costs of collection of any judgments.

9. **Authority to Sign**. Each person executing this Agreement on behalf of the party hereto, either personally or corporately, hereby warrants and represents that such person has been duly authorized to execute this Agreement on behalf of that party.

10. **Benefit**. This Agreement shall bind and inure to the benefit to the parties hereto, their successors, agents, and assigns.

11. **Proposal Preparation**. The Consultant will act as the lead firm and will prepare and submit proposal in response to the RFP.

12. **Allocation of Cost**. Each party shall incur its expenses related to the performance of services for the Client including travel, preparation and submission of the response, and any other expense associated with the representation of the Client.

13. **Master Agreement**. By signing this Agreement, Subconsultant agrees to the terms and conditions of the Master Agreement between the Client and Consultant.

14. **Miscellaneous**. If any provision of this Agreement is found to be void or unenforceable by any court of competent jurisdiction, then such provision shall be deemed severable and the remaining provisions shall continue in full force and effect. There have been no representations or promises concerning the subject matter of this Agreement not reflected herein and no party executing this Agreement have done so in reliance upon any oral representations or promises. This Agreement may be executed in one or more counterparts, and each such executed copy shall be deemed an original. For purposes of this Agreement, photocopies and telefax copies of signature shall be deemed the equivalent of original signatures. This Agreement and the provisions hereof, may only be modified, amended, or waived by written instrument duly executed by all of the parties hereto.

ATTACHMENT

Scope of Services: Subconsultant will participate in all facets of the lobbying effort. Subconsultant will assist and support Consultant in Tallahassee during all committee weeks and during the legislative session, including, but limited to:

- Efforts to pass and defeat legislation important to the Client;
- Assist in Consultant's efforts to secure funding from the State for Client projects;
- Keep Consultant informed and apprised of their efforts through regular correspondence with Edgar Castro; and
- Organize, coordinate, and take lead on the annual Dade Days Event in Tallahassee.

Term: This Agreement shall coincide with the term in the agreement between the Consultant and the Client. This agreement may be terminated at any time if Subconsultant is in default of this agreement or at the direction of the Client.

Fee: The Subconsultant will receive mutually agreed fee upon based on the effort and deliverables provided to Client and will be determined once the scope of services is identified. Payment will be remitted to Subconsultant at the end of the month in which payment is received from Client.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the 27 day of September, 2016.

Consultant:

By: _____
For Southern Strategy Group of Miami, LLC

Subconsultant:

By: _____
For Sun City Strategies, LLC

b. Subconsultants/Team

i. Provide the name, address, contact person, telephone number, and email address for each Subconsultant or Team member (Refer to previous definition of Team).

Southern Strategy Group will utilize Eduardo Gonzalez as a subconsultant on the team. Mr. Gonzalez's contact information is included below.

Mr. Eduardo "Eddy" Gonzalez
7625 W 14th Court
Hialeah, FL 33014
T: 786.351.5849
Email: egonzalez102@yahoo.com

- **Explain areas of expertise and why they were selected as a Subconsultant/Team member.**

Former State Representative Eduardo Gonzalez served eight years in the Florida House of Representatives. Having served on the Appropriations Committee and as Chairman of the Local and Federal Affairs Committee, Mr. Gonzalez has a unique understanding of the inner workings of government. Mr. Gonzalez represented the Town as their state legislator and is familiar with the issues important to the area.

- **Explain the Services each Subconsultant/Team member will provide under the Agreement.**

Sun City Strategies will participate in all facets of the lobbying effort. Lead by Former State Representative Eduardo Gonzalez, Sun City Strategies will assist and support Southern Strategy Group in Tallahassee during all committee weeks and during the legislative session, including, but limited to:

- Efforts to pass and defeat legislation important to the Town;
- Assist in Southern Strategy Group's efforts to secure funding from the state for Town projects;
- Keep Southern Strategy Group informed and apprised of their efforts through regular correspondence with Edgar Castro; and
- Organize, coordinate, and take lead on the annual Dade Days Event in Tallahassee.

- **Explain the reporting structure and provide a Table of Organization reflecting the reporting structure.**

Refer to section 2.a.iv. for the reporting structure and Table of Organization.

c. Current Practices/Conflicts of Interest

i. List any political contributions of money, in-kind services, or loans made to any member of the Town Council within the last three (3) years by the Proposer.

Neither Southern Strategy Group nor Sun City Strategies have given any political contributions of money, in-kind services, or loans to any member of the Town Council within the last three (3) years.

ii. List all public clients for which you or your firm previously provided services for over the last five years.

Southern Strategy Group's Miami Office has provided similar services to the following public clients over the last five years.

Broward County
City of Miami Beach
City of South Miami
Miami Downtown Development Authority
Town of Medley
Town of Miami Lakes
Town of Southwest Ranches
Village of El Portal

Sun City Strategies has provided similar services to the following public clients over the last five years:

City of Hialeah Gardens

iii. List all current or former clients residing in, having an interest in a business or owning an interest in property within the Town of Miami Lakes within the past three (3) years.

The following Southern Strategy Group clients have facilities and provide services in the Town: CVS Health and Sunshine Gasoline Distributors, Inc.

Southern Strategy Group previously represented SFM, which has a landscape maintenance contract with the Town.

Sun City Strategies represents Nicklaus Children's Hospital, which has a facility in the Town.

iv. Explain any experiences that the Proposer has with its Subconsultants or the Team members have in working together on lobbying services of similar nature.

Former State Legislator Eduardo Gonzalez and Southern Strategy Group have had a relationship that spans almost a decade. Although we have never worked together in an official lobbying capacity, Southern Strategy had worked together with Mr. Gonzalez as advocates, teaming up together to bring much needed funding from the state for Miami-Dade County and a number of the municipalities within.

v. Explain any experiences that the Key Staff have in working together on lobbying services of similar nature.

Edgar Castro and Nelson Diaz (key staff) have worked together for almost 10 years. They have advocated on behalf of the Town and dozens of other clients during that time. Most recently, Mr. Diaz and Mr. Castro worked to secure $1.6 million in State funding for the Town of Miami Lakes.

Mr. Castro and Mr. Diaz, along with their partners have assisted our clients in obtaining appropriations totaling several hundred million dollars. Representative examples include funding for: education technology, higher education, municipal water infrastructure, transportation, housing, healthcare, criminal justice/law enforcement, community development block grant program, office of economic opportunity, technology, parks/historic preservation.

Mr. Castro and Mr. Diaz also have the experience and ability to work on legislative matters approved by the Town and advocate passionately and professionally for the Town's position.

vi. Provide a sample grants alert notification, monthly activities tracking memo/report and any other materials which demonstrate how the Proposer keeps clients regularly updated, with confidential information redacted.

Southern Strategy Group routinely prepares bill status reports and briefings for its clients and can tailor a regular report to the Town's needs as to subject matter and timing. Sample material follows.

- 2016 LobbyTools Report
- 2016 Legislative Report

2016 LobbyTools Report

2016 Bills (32)

Num	Title	Sponsor	
HB 0085	**Relating to Recovery Care Services**	Fitzenhagen	03/11/16

(**C:** 0212)

Recovery Care Services: Includes recovery care centers as facilities licensed under ch. 395, F.S.; provides admission criteria for recovery care center; requires emergency care, transfer, & discharge protocols; authorizes AHCA to establish separate standards for recovery care centers for care & treatment of patients; directs agency to enforce special-occupancy provisions of Florida Building Code applicable to recovery care centers; provides applicability of Health Care Licensing Procedures Act; exempts recovery care centers from specified minimum licensure requirements. Effective Date: July 1, 2016

08/20/15 HOUSE Filed

09/10/15 HOUSE Referred to Select Committee on Affordable Healthcare Access; Health Care Appropriations Subcommittee; Health & Human Services Committee

09/10/15 HOUSE Now in Select Committee on Affordable Healthcare Access

11/12/15 HOUSE On Committee agenda - Select Committee on Affordable Healthcare Access, 11/19/15, 4:00 pm, 17 H

11/19/15 HOUSE Favorable by Select Committee on Affordable Healthcare Access; 10 Yeas, 4 Nays

12/02/15 HOUSE Now in Health Care Appropriations Subcommittee

01/08/16 HOUSE On Committee agenda - Health Care Appropriations Subcommittee, 01/12/16, 1:30 pm, 212 K

01/12/16 HOUSE Favorable by Health Care Appropriations Subcommittee; 8 Yeas, 4 Nays

01/12/16 HOUSE Now in Health and Human Services Committee

01/19/16 HOUSE On Committee agenda - Health & Human Services Committee, 01/21/16, 11:30 am, 17 H

01/21/16 HOUSE Favorable by Health & Human Services Committee; 11 Yeas, 4 Nays

01/22/16 HOUSE Placed on Calendar, on 2nd reading

02/26/16 HOUSE Placed on Special Order Calendar, 03/01/16

03/01/16 HOUSE Read Second Time; Placed on Third Reading, 03/02/16

03/02/16 HOUSE Read Third Time; Passed (Vote: 82 Yeas / 34 Nays)

03/02/16 SENATE In Messages

03/02/16 SENATE Referred to Health Policy; Appropriations Subcommittee on Health and Human Services; Appropriations

03/08/16 SENATE Withdrawn from Health Policy; Appropriations Subcommittee on Health and Human Services; Appropriations; Placed on Calendar, on 2nd reading; Substituted for SB 0212; Read Second Time; Amendments Withdrawn (863482, 336540, 245394, 740112, 150968, 744510); Amendments Adopted (230430, 275292, 725590); Placed on Third Reading, 03/09/16

03/09/16 SENATE Read Third Time; Passed (Vote: 40 Yeas / 0 Nays)

03/09/16 HOUSE In returning messages

03/11/16 HOUSE Received from Messages; Refused to Concur (185754); Requested Senate to recede

03/11/16 SENATE In returning messages

03/11/16 SENATE Died in returning Messages

HB 0093	**Relating to Law Enforcement Officer Body Cameras**	Jones (S)	03/24/16

(**S:** 0418)

Law Enforcement Officer Body Cameras: Requires law enforcement agency that permits its law enforcement officers to wear body cameras to establish policies & procedures addressing proper use, maintenance, & storage of cameras & data; requires such policies & procedures to include specified information; requires agency to ensure that specified personnel are trained; requires that data be retained in accordance with specified requirements; requires periodic review of agency body camera practices; exempts recordings from specified provisions relating to interception of wire, electronic, & oral communications. Effective Date: March 24, 2016

08/21/15 HOUSE Filed

09/10/15 HOUSE Referred to Criminal Justice Subcommittee; Appropriations Committee; Judiciary Committee

09/10/15 HOUSE Now in Criminal Justice Subcommittee

10/28/15 HOUSE On Committee agenda - Criminal Justice Subcommittee, 11/04/15, 10:30 am, 404 H

11/04/15 HOUSE Favorable by Criminal Justice Subcommittee; 13 Yeas, 0 Nays

11/04/15 HOUSE Now in Appropriations Committee

01/19/16 HOUSE On Committee agenda - Appropriations Committee, 01/21/16, 3:00 pm, 212 K

01/21/16 HOUSE Favorable by Appropriations Committee; 18 Yeas, 0 Nays

01/21/16 HOUSE Now in Judiciary Committee

02/02/16 HOUSE On Committee agenda - Judiciary Committee, 02/04/16, 9:00 am, 404 H

02/04/16 HOUSE Favorable by Judiciary Committee; 17 Yeas, 0 Nays

02/04/16 HOUSE Placed on Calendar, on 2nd reading

03/01/16 HOUSE Placed on Special Order Calendar, 03/03/16

03/03/16 HOUSE Read Second Time; Placed on Third Reading, 03/04/16

03/04/16 HOUSE Read Third Time; Passed (Vote: 113 Yeas / 0 Nays)

03/04/16 SENATE In Messages

03/04/16 SENATE Referred to Criminal Justice; Community Affairs; Fiscal Policy

03/04/16 SENATE Withdrawn from Criminal Justice, Community Affairs, Fiscal Policy; Placed on Calendar, on 2nd reading; Substituted for SB 0418; Read Second Time; Placed on Third Reading, 03/07/16

03/07/16 SENATE Read Third Time; Passed (Vote: 37 Yeas / 0 Nays)

03/07/16 HOUSE Ordered enrolled

03/07/16 HOUSE Enrolled Text (ER) Filed

03/09/16 Signed by Officers and presented to Governor (Governor has until 03/24/16 to act on this bill)

03/24/16 Approved by Governor; Chapter No. 2016-76

HB 0143	**Relating to Disposable Plastic Bags**	Richardson	03/11/16

(**I:** 0306)

Disposable Plastic Bags: Authorizes certain municipalities to establish pilot programs to regulate or ban disposable plastic bags; provides program criteria; provides for program expiration; directs participating municipalities to collect data & submit reports to municipal governing bodies & DEP; defines term "coastal community." Effective Date: upon becoming a law

09/08/15 HOUSE Filed

09/24/15 HOUSE Referred to Agriculture & Natural Resources Subcommittee; Business & Professions Subcommittee; Local Government Affairs Subcommittee; State Affairs Committee

09/24/15 HOUSE Now in Agriculture & Natural Resources Subcommittee

03/11/16 HOUSE Died in Agriculture and Natural Resources Subcommittee

SB 0168	**Relating to Traffic Infraction Detectors**	Brandes	03/11/16

(**I:** 4027)

Traffic Infraction Detectors; Repealing provisions relating to the definitions of “traffic infraction detector” and “local hearing officer”, installation and use of traffic infraction detectors to enforce specified provisions when a driver fails to stop at a traffic signal, provisions that authorize the Department of Highway Safety and Motor Vehicles, a county, or a municipality to use such detectors, and the distribution of penalties collected for specified violations, and failure to comply with a civil penalty, etc. Effective Date: 7/1/2019

08/24/15 SENATE Filed

09/09/15 SENATE Referred to Transportation; Appropriations Subcommittee on Transportation, Tourism, and Economic Development; Appropriations

02/01/16 SENATE On Committee agenda - Transportation, 02/04/16, 9:00 am, 37 S

02/04/16 SENATE Favorable with CS by Transportation; 4 Yeas, 3 Nays

02/04/16 SENATE Committee Substitute Text (C1) Filed

02/05/16 SENATE Now in Appropriations Subcommittee on Transportation, Tourism, and Economic Development

03/11/16 HOUSE Died in Appropriations Subcommittee on Transportation, Tourism, and Economic Development

HB 0181	**Relating to Public Works Projects**	Van Zant	03/11/16

(**S:** 0598)

Public Works Projects: Prohibits state & political subdivisions that contract for public works projects from imposing restrictive conditions on certain contractors, subcontractors, or material suppliers or carriers; prohibits state & political subdivisions from restricting qualified bidders from submitting bids or being awarded contracts; provides applicability. Effective Date: July 1, 2016

09/17/15 HOUSE Filed

09/24/15 HOUSE Referred to Government Operations Subcommittee; Local Government Affairs Subcommittee; State Affairs Committee

09/24/15 HOUSE Now in Government Operations Subcommittee

10/13/15 HOUSE On Committee agenda - Government Operations Subcommittee, 10/20/15, 1:00 pm, 212 K

10/20/15 HOUSE Favorable by Government Operations Subcommittee; 8 Yeas, 4 Nays

10/20/15 HOUSE Now in Local Government Affairs Subcommittee

10/28/15 HOUSE On Committee agenda - Local Government Affairs Subcommittee, 11/04/15, 8:00 am, 212 K

11/04/15 HOUSE Favorable with CS by Local Government Affairs Subcommittee; 7 Yeas, 3 Nays

11/06/15 HOUSE Committee Substitute Text (C1) Filed

11/17/15 HOUSE Now in State Affairs Committee

01/11/16 HOUSE On Committee agenda - State Affairs Committee, 01/13/16, 3:30 PM, 17 H

01/13/16 HOUSE Favorable with CS by State Affairs Committee; 11 Yeas, 6 Nays

01/14/16 HOUSE Committee Substitute Text (C2) Filed

01/15/16 HOUSE Placed on Calendar, on 2nd reading

01/22/16 HOUSE Placed on Special Order Calendar, 01/26/16

01/26/16 HOUSE Temporarily Postponed on Second Reading

03/11/16 HOUSE Died on Calendar

SB 0212	**Relating to Health Care**	Gaetz (D)	03/08/16
(**C:** 0085 0037 0139 0963 1431 0132 0178 0234 1034 1084 0423)	Health Care; Establishing a joint local and state dental care access account initiative, subject to the availability of funding; requiring the Department of Health to implement an electronic benefit transfer system; specifying that a direct primary care agreement does not constitute insurance and is not subject to ch. 636, F.S., relating to prepaid limited health service organizations and discount medical plan organizations, or any other chapter of the Florida Insurance Code, etc. Effective Date: Except as otherwise expressly provided in this act, this act shall take effect July 1, 2016		

09/03/15 SENATE Filed

09/15/15 SENATE Referred to Health Policy; Appropriations Subcommittee on Health and Human Services; Appropriations

01/14/16 SENATE On Committee agenda - Health Policy, 01/19/16, 4:00 pm, 412 K

01/19/16 SENATE Favorable with CS by Health Policy; 7 Yeas, 2 Nays

01/21/16 SENATE Committee Substitute Text (C1) Filed

01/21/16 SENATE Now in Appropriations Subcommittee on Health and Human Services

02/08/16 SENATE On Committee agenda - Appropriations Subcommittee on Health and Human Services, 02/11/16, 10:00 am, 401 S

02/11/16 SENATE Favorable by Appropriations Subcommittee on Health and Human Services; 7 Yeas, 1 Nay

02/11/16 SENATE Now in Appropriations

02/22/16 SENATE On Committee agenda - Appropriations, 02/25/16, 10:00 am, 412 K

02/25/16 SENATE Favorable with CS by Appropriations; 17 Yeas, 0 Nays

02/29/16 SENATE Committee Substitute Text (C2) Filed

03/03/16 SENATE Placed on Calendar, on 2nd reading

03/07/16 SENATE Placed on Special Order Calendar, 03/08/16

03/08/16 SENATE Read Second Time; Amendments Withdrawn (610252, 489988, 752312, 112984, 561928); Amendment Adopted (108254); Substituted for HB 0085; Laid on Table, Refer to HB 0085

SB 0220	**Relating to Contraband Forfeiture**	Bean	03/11/16

(**C:** 0883) (**S:** 0889 1044)

Contraband Forfeiture; Requiring each state or local law enforcement agency that seizes property for the purpose of forfeiture to perform a specified review at least annually; requiring each seizing agency to adopt and implement specified written policies and procedures for the prompt release of seized property under certain circumstances; requiring each state or local law enforcement agency that seizes property for the purpose of forfeiture to complete an annual report, etc. Effective Date: 7/1/2016

09/03/15 SENATE Filed

09/15/15 SENATE Referred to Criminal Justice; Appropriations Subcommittee on Criminal and Civil Justice; Fiscal Policy

01/20/16 SENATE On Committee agenda - Criminal Justice, 01/25/16, 1:00 pm, 37 S

01/25/16 SENATE Favorable with CS by Criminal Justice; 5 Yeas, 0 Nays

01/27/16 SENATE Committee Substitute Text (C1) Filed

01/27/16 SENATE Now in Appropriations Subcommittee on Criminal and Civil Justice

03/11/16 SENATE Died in Appropriations Subcommittee on Criminal and Civil Justice

SB 0306	**Relating to Disposable Plastic Bags**	Bullard	03/11/16

(**I:** 0143)

Disposable Plastic Bags; Authorizing certain municipalities to establish pilot programs to regulate or ban disposable plastic bags; providing program criteria; providing for expiration of the program; directing participating municipalities to collect data and submit reports to the municipal governing body and the Department of Environmental Protection; defining the term “coastal community”, etc. Effective Date: Upon becoming a law

09/17/15 SENATE Filed

10/06/15 SENATE Referred to Environmental Preservation and Conservation; Community Affairs; Fiscal Policy

01/15/16 SENATE On Committee agenda - Environmental Preservation and Conservation, 01/20/16, 1:30 pm, 37 S

01/20/16 SENATE Favorable by Environmental Preservation and Conservation; 8 Yeas, 1 Nay

01/20/16 SENATE Now in Community Affairs

03/11/16 SENATE Died in Community Affairs

SB 0348	**Relating to Vacation Rentals**	Altman	03/11/16

(**C:** 1158 4045 1598 1295)

Vacation Rentals; Revising the permitted scope of local laws, ordinances, and regulations with respect to vacation rentals; providing an exemption for subsequent amendments of certain provisions of existing local laws, ordinances, and regulations adopted on or before a specified date, etc. Effective Date: 7/1/2016

09/24/15 SENATE Filed

10/06/15 SENATE Referred to Regulated Industries; Community Affairs; Rules

03/11/16 SENATE Died in Regulated Industries

SB 0418	**Relating to Law Enforcement Officer Body Cameras**	Smith (C)	03/04/16

(**S:** 0093) Law Enforcement Officer Body Cameras; Requiring a law enforcement agency that authorizes its law enforcement officers to wear body cameras to establish policies and procedures addressing the proper use, maintenance, and storage of body cameras and the data recorded by body cameras; requiring such policies and procedures to include specified information; requiring that data recorded by body cameras be retained in accordance with specified requirements, etc. Effective Date: Upon becoming a law

10/02/15 SENATE Filed

10/09/15 SENATE Referred to Criminal Justice; Community Affairs; Fiscal Policy

01/27/16 SENATE On Committee agenda - Criminal Justice, 02/01/16, 4:00 pm, 37 S

01/28/16 Bill to be Discussed During the Office of EDR's Criminal Justice Impact Conference, 01/29/16, 9:00 am, 117 K (No Votes Will Be Taken)

02/01/16 SENATE Favorable by Criminal Justice; 5 Yeas, 0 Nays

02/02/16 SENATE Now in Community Affairs

02/11/16 SENATE On Committee agenda - Community Affairs, 02/16/16, 1:30 pm, 301 S

02/16/16 SENATE Favorable by Community Affairs; 8 Yeas, 0 Nays

02/16/16 SENATE Now in Fiscal Policy

02/19/16 SENATE On Committee agenda - Fiscal Policy, 02/24/16, 10:00 am, 412 K

02/24/16 SENATE Favorable by Fiscal Policy; 11 Yeas, 0 Nays

02/24/16 SENATE Placed on Calendar, on 2nd reading

03/02/16 SENATE Placed on Special Order Calendar, 03/04/16

03/04/16 SENATE Read Second Time; Substituted for HB 0093; Laid on Table, Refer to HB 0093

SB 0584	**Relating to Peril of Flood**	Brandes	03/11/16

(**C:** 0929) Peril of Flood; Authorizing the Division of Emergency Management to administer a matching grant program to provide up to $50 million in technical and financial assistance to local governments to implement certain flood risk reduction policies and projects; authorizing the Florida Communities Trust to undertake, coordinate, or fund flood mitigation projects and to acquire and dispose of real and personal property or specified interest when necessary or appropriate to reduce flood hazards, etc. Effective Date: 7/1/2016

10/20/15 SENATE Filed

11/02/15 SENATE Referred to Community Affairs; Appropriations Subcommittee on Transportation, Tourism, and Economic Development; Appropriations

11/23/15 SENATE On Committee agenda - Community Affairs, 12/01/15, 1:00 pm, 301 S

12/01/15 SENATE Favorable with CS by Community Affairs; 5 Yeas, 0 Nays

12/02/15 SENATE Committee Substitute Text (C1) Filed

12/03/15 SENATE Now in Appropriations Subcommittee on Transportation, Tourism, and Economic Development

01/08/16 SENATE On Committee agenda - Appropriations Subcommittee on Transportation, Tourism, and Economic Development, 01/13/16, 1:30 pm, 301 S

01/13/16 SENATE Favorable with CS by Appropriations Subcommittee on Transportation, Tourism, and Economic Development; 9 Yeas, 0 Nays

01/15/16 SENATE Now in Appropriations

03/11/16 SENATE Died in Appropriations

SB 0598 **Relating to Public Works Projects** Brandes 01/26/16

(**S:** 0181) Public Works Projects; Prohibiting the state and political subdivisions that contract for the construction, maintenance, repair, or improvement of public works from imposing restrictive conditions on contractors, subcontractors, or material suppliers or carriers; prohibiting the state and political subdivisions from restricting qualified bidders from submitting bids, etc. Effective Date: 7/1/2016

10/21/15 SENATE Filed

11/04/15 SENATE Referred to Governmental Oversight and Accountability; Community Affairs; Appropriations

01/14/16 SENATE On Committee agenda - Governmental Oversight and Accountability, 01/19/16, 4:00 pm, 401 S

01/19/16 SENATE Not Considered by Governmental Oversight and Accountability

01/21/16 SENATE On Committee agenda - Governmental Oversight and Accountability, 01/26/16, 9:00 am, 401 S

01/26/16 SENATE Unfavorable by Governmental Oversight and Accountability; 2 Yeas, 3 Nays

01/26/16 SENATE Laid on Table

HB 0675 **Relating to Federal Immigration Enforcement** Metz 03/11/16

(**S:** 0872) Federal Immigration Enforcement: Designates act "Rule of Law Adherence Act"; requiring state entities, local governmental entities, and law enforcement agencies to comply with and support the enforcement of federal immigration law; prohibiting restrictions by such entities and agencies on taking certain actions with respect to information regarding a person's immigration status; authorizing a law enforcement agency to transport an unauthorized alien under certain circumstances; requiring recordkeeping relating to crime victim and witness cooperation in certain investigations; authorizing local governmental entities and law enforcement agencies to petition the Federal Government for reimbursement of certain costs; requiring the Attorney General to prescribe the format for submitting complaints, etc.Effective Date: July 1, 2016

11/16/15 HOUSE Filed

11/23/15 HOUSE Referred to Civil Justice Subcommittee; Justice Appropriations Subcommittee; Judiciary Committee

11/23/15 HOUSE Now in Civil Justice Subcommittee

01/11/16 HOUSE On Committee agenda - Civil Justice Subcommittee, 01/13/16, 9:00 AM, 404 H - PCS

01/13/16 HOUSE Favorable with CS by Civil Justice Subcommittee; 9 Yeas, 4 Nays

01/13/16 HOUSE Committee Substitute Text (C1) Filed

01/14/16 HOUSE Reference to Justice Appropriations Subcommittee removed; Remaining reference Judiciary Committee

01/14/16 HOUSE Now in Judiciary Committee

01/19/16 HOUSE On Committee agenda - Judiciary Committee, 01/21/16, 9:00 am, 404 H

01/21/16 HOUSE Favorable with CS by Judiciary Committee; 11 Yeas, 4 Nays

01/21/16 HOUSE Committee Substitute Text (C2) Filed

01/21/16 HOUSE Placed on Calendar, on 2nd reading

01/22/16 HOUSE Placed on Special Order Calendar, 01/26/16

01/26/16 HOUSE Temporarily Postponed on Second Reading

01/29/16 HOUSE Placed on Special Order Calendar, 02/02/16

02/02/16 HOUSE Read Second Time; Amendments Adopted (579539, 090451); Amendment Withdrawn (905425); Placed on Third Reading, 02/03/16

02/02/16 HOUSE Engrossed Text (E1) Filed

02/03/16 HOUSE Read Third Time; Passed (Vote: 80 Yeas / 38 Nays)

02/10/16 SENATE In Messages

02/10/16 SENATE Referred to Judiciary; Appropriations Subcommittee on Criminal and Civil Justice; Appropriations

03/11/16 SENATE Died in Judiciary

HB 0869	**Relating to Public Records/Security Systems Plans and Information**	Harrison	03/07/16

(**S:** 1004)

Public Records/Security Systems Plans and Information: Revises exceptions to public records exemption for security system plans; provides exceptions to public records exemption for information relating to certain security systems. Effective Date: upon becoming a law

12/02/15 HOUSE Filed

12/18/15 HOUSE Referred to Government Operations Subcommittee; Criminal Justice Subcommittee; State Affairs Committee

12/18/15 HOUSE Now in Government Operations Subcommittee

01/15/16 HOUSE On Committee agenda - Government Operations Subcommittee, 01/20/16, 9:00 am, 212 K - PCS

01/20/16 HOUSE Favorable with CS by Government Operations Subcommittee; 12 Yeas, 0 Nays

01/22/16 HOUSE Committee Substitute Text (C1) Filed

01/25/16 HOUSE Now in Criminal Justice Subcommittee

02/01/16 HOUSE On Committee agenda - Criminal Justice Subcommittee, 02/03/16, 8:00 am, 404 H

02/03/16 HOUSE Favorable by Criminal Justice Subcommittee; 13 Yeas, 0 Nays

02/03/16 HOUSE Now in State Affairs Committee

02/08/16 HOUSE On Committee agenda - State Affairs Committee, 02/10/16, 9:00 am, 17 H

02/10/16 HOUSE Favorable with CS by State Affairs Committee; 18 Yeas, 0 Nays

02/10/16 HOUSE Committee Substitute Text (C2) Filed

02/11/16 HOUSE Placed on Calendar, on 2nd reading

03/04/16 HOUSE Placed on Special Order Calendar, 03/07/16

03/07/16 HOUSE Substituted for SB 1004; Laid on Table, Refer to SB 1004

SB 0872	**Relating to Federal Immigration Enforcement**	Bean	03/11/16

(**S:** 0675)

Federal Immigration Enforcement; Creating the "Rule of Law Adherence Act"; prohibiting sanctuary policies; requiring a state or local governmental agency to comply with and support the enforcement of federal immigration law; prohibiting restrictions by state and local government entities and officials on the transfer of information regarding citizenship or immigration status of an individual, action taken with respect to such information, or enforcement of federal immigration law; requiring the Attorney General to prescribe the format for submitting complaints; providing a cause of action for personal injury or wrongful death attributed to a sanctuary policy, etc. Effective Date: 7/1/2016

11/17/15 SENATE Filed

12/03/15 SENATE Referred to Judiciary; Appropriations Subcommittee on Criminal and Civil Justice; Appropriations

03/11/16 SENATE Died in Judiciary

HB 0877	**Relating to Beach Management and Erosion Control**	Albritton	03/11/16

(**I:** 1566)

Beach Management and Erosion Control: Revises criteria to be considered by DEP in determining & assigning annual funding priorities for beach management & erosion control projects; requires such criteria to be considered in specified order. Effective Date: July 1, 2016

12/02/15 HOUSE Filed

12/18/15 HOUSE Referred to Agriculture & Natural Resources Subcommittee; Agriculture & Natural Resources Appropriations Subcommittee; State Affairs Committee

12/18/15 HOUSE Now in Agriculture & Natural Resources Subcommittee

03/11/16 HOUSE Died in Agriculture and Natural Resources Subcommittee

HB 0889	**Relating to Contraband Forfeiture**	Metz	03/07/16

(**C:** 0883)
(**S:** 0220 1044)

Contraband Forfeiture: Specifies circumstances under which property may be seized; requires that specified persons approve settlement; provides circumstances when property may be deemed contraband; allocates responsibility for damage to seized property & payment of storage & maintenance expenses; provides procedure for judicial review of seizures; requires seizing agency to pay filing fee to & deposit bond with clerk of court by; specifies circumstances when court shall order forfeiture of seized property; provides reporting requirements for seized property for forfeiture; provides penalties for noncompliance with reporting requirements. Effective Date: July 1, 2016

12/03/15 HOUSE Filed

12/18/15 HOUSE Referred to Criminal Justice Subcommittee; Appropriations Committee; Judiciary Committee

12/18/15 HOUSE Now in Criminal Justice Subcommittee

01/21/16 HOUSE On Committee agenda - Criminal Justice Subcommittee, 01/25/16, 4:00 pm, 404 H

01/25/16 HOUSE Favorable with CS by Criminal Justice Subcommittee; 9 Yeas, 2 Nays

02/01/16 HOUSE Committee Substitute Text (C1) Filed

02/02/16 HOUSE Now in Appropriations Committee

02/18/16 HOUSE On Committee agenda - Appropriations Committee, 02/22/16, 3:00 pm, 212 K

02/22/16 HOUSE Favorable by Appropriations Committee; 22 Yeas, 3 Nays

02/22/16 HOUSE Now in Judiciary Committee

02/23/16 HOUSE On Committee agenda - Judiciary Committee, 02/25/16, 1:00 pm, 404 H

02/25/16 HOUSE Favorable with CS by Judiciary Committee; 17 Yeas, 0 Nays

02/26/16 HOUSE Committee Substitute Text (C2) Filed

02/29/16 HOUSE Placed on Calendar, on 2nd reading

03/04/16 HOUSE Placed on Special Order Calendar, 03/07/16

03/07/16 HOUSE Substituted for SB 1044; Laid on Table, Refer to SB 1044

HB 0929	**Relating to Peril of Flood**	Ahern	03/11/16

(**C:** 0584) Peril of Flood: Authorizes insurers to issue flood insurance policies on flexible basis; extends date by which insurers may use certain statutory rate standards for establishing & using flood coverage rates; authorizes surplus lines agents to export contracts or endorsements providing flood coverage to eligible surplus lines insurers without satisfying specified conditions & extends date by which such agent may export such contracts or endorsements. Effective Date: July 1, 2016

12/11/15 HOUSE Filed

01/08/16 HOUSE Referred to Insurance & Banking Subcommittee; Appropriations Committee; Economic Affairs Committee

01/08/16 HOUSE Now in Insurance & Banking Subcommittee

01/21/16 HOUSE On Committee agenda - Insurance & Banking Subcommittee, 01/25/16, 12:30 pm, 404 H - PCS

01/25/16 HOUSE Favorable with CS by Insurance & Banking Subcommittee; 10 Yeas, 0 Nays

01/27/16 HOUSE Committee Substitute Text (C1) Filed

01/28/16 HOUSE Reference to Appropriations Committee removed; Remaining reference: Economic Affairs Committee

01/28/16 HOUSE Now in Economic Affairs Committee

02/16/16 HOUSE On Committee agenda - Economic Affairs Committee, 02/18/16, 8:00 am, 102 H

02/18/16 HOUSE Favorable by Economic Affairs Committee; 14 Yeas, 0 Nays

02/18/16 HOUSE Placed on Calendar, on 2nd reading

03/11/16 HOUSE Died on Calendar

SB 1004	**Relating to Public Records/Security System Plans**	Hays	04/01/16

(**S:** 0869) Public Records/Security System Plans; Revising exceptions to a public records exemption; providing exceptions to a public records exemption, etc. Effective Date: April 1, 2016

12/02/15 SENATE Filed

12/17/15 SENATE Referred to Community Affairs; Governmental Oversight and Accountability; Rules

01/14/16 SENATE On Committee agenda - Community Affairs, 01/19/16, 4:00 pm, 301 S

01/19/16 SENATE Favorable with CS by Community Affairs; 8 Yeas, 0 Nays

01/20/16 SENATE Committee Substitute Text (C1) Filed

01/20/16 SENATE Now in Governmental Oversight and Accountability

01/27/16 SENATE On Committee agenda - Governmental Oversight and Accountability, 02/01/16, 1:30 pm, 401 S

02/01/16 SENATE Favorable by Governmental Oversight and Accountability; 4 Yeas, 0 Nays

02/01/16 SENATE Now in Rules

02/05/16 SENATE On Committee agenda - Rules, 02/10/16, 10:00 am, 110 S

02/10/16 SENATE Favorable by Rules; 12 Yeas, 0 Nays

02/10/16 SENATE Placed on Calendar, on 2nd reading

02/11/16 SENATE Placed on Special Order Calendar, 02/18/16

02/18/16 SENATE Read Second Time; Placed on Third Reading, 02/23/16

02/23/16 SENATE Read Third Time; Passed (Vote: 36 Yeas / 0 Nays)

02/24/16 HOUSE In Messages

03/04/16 HOUSE Referred to Calendar

03/04/16 HOUSE Placed on Special Order Calendar, 03/07/16

03/07/16 HOUSE Read Second Time; Substituted for HB 0869; Placed on Third Reading, 03/08/16

03/08/16 HOUSE Read Third Time; Passed (Vote: 115 Yeas / 1 Nay)

03/08/16 SENATE Ordered enrolled

03/08/16 SENATE Enrolled Text (ER) Filed

03/18/16 Signed by Officers and presented to Governor (Governor has until 04/02/16 to act on this bill)

04/01/16 Approved by Governor; Chapter No. 2016-178

HB 1021	**Relating to Award of Attorney Fees in Public Records Enforcement Actions**	Steube	03/11/16

(**C:** 1220) Award of Attorney Fees in Public Records Enforcement Actions: Revises conditions under which award of attorney fees is authorized in certain civil actions for enforcement of chapter 119, F.S.; provides that award of such attorney fees is within discretion of court. Effective Date: July 1, 2016

12/21/15 HOUSE Filed

01/08/16 HOUSE Referred to Government Operations Subcommittee; Government Operations Appropriations Subcommittee; State Affairs Committee

01/08/16 HOUSE Now in Government Operations Subcommittee

01/15/16 HOUSE On Committee agenda - Government Operations Subcommittee, 01/20/16, 9:00 am, 212 K

01/20/16 HOUSE Favorable by Government Operations Subcommittee; 12 Yeas, 0 Nays

01/20/16 HOUSE Now in Government Operations Appropriations Subcommittee

01/29/16 HOUSE On Committee agenda - Government Operations Appropriations Subcommittee, 02/02/16, 10:30 am, 17 H

02/02/16 HOUSE Favorable by Government Operations Appropriations Subcommittee; 11 Yeas, 1 Nay

02/02/16 HOUSE Now in State Affairs Committee

03/11/16 HOUSE Died in State Affairs Committee

HB 1051	**Relating to Anchoring Limitation Areas**	Caldwell	03/24/16

(**S:** 1260) Anchoring Limitation Areas: Prohibits overnight anchoring of vessels in specified anchoring limitation areas; provides exceptions, applicability, & penalties; authorizes law enforcement officers & agencies to remove & impound vessels; provides indemnification for such law enforcement officers & agencies in certain circumstances; provides requirements for contractors performing removal or impoundment activities; provides for issuance of citations & expiration. Effective Date: July 1, 2016

12/28/15 HOUSE Filed

01/08/16 HOUSE Referred to Agriculture & Natural Resources Subcommittee; Agriculture & Natural Resources Appropriations Subcommittee; State Affairs Committee

01/08/16 HOUSE Now in Agriculture & Natural Resources Subcommittee

01/22/16 HOUSE On Committee agenda - Agriculture & Natural Resources Subcommittee, 01/26/16, 12:00 pm, 102 H

01/26/16 HOUSE Favorable with CS by Agriculture & Natural Resources Subcommittee; 12 Yeas, 0 Nays

01/29/16 HOUSE Committee Substitute Text (C1) Filed

02/01/16 HOUSE Reference to Agriculture & Natural Resources Appropriations Subcommittee removed; Remaining reference: State Affairs Committee

02/01/16 HOUSE Now in State Affairs Committee

02/23/16 HOUSE On Committee agenda - State Affairs Committee, 02/25/16, 1:00 pm, 17 H

02/25/16 HOUSE Favorable with CS by State Affairs Committee; 15 Yeas, 1 Nay

02/26/16 HOUSE Committee Substitute Text (C2) Filed

02/29/16 HOUSE Placed on Calendar, on 2nd reading

03/01/16 HOUSE Placed on Special Order Calendar, 03/03/16

03/03/16 HOUSE Read Second Time; Amendment Failed (389813); Placed on Third Reading, 03/04/16

03/04/16 HOUSE Read Third Time; Passed (Vote: 105 Yeas / 12 Nays)

03/04/16 SENATE In Messages

03/04/16 SENATE Referred to Environmental Preservation and Conservation; Appropriations Subcommittee on Transportation, Tourism, and Economic Development; Fiscal Policy

03/04/16 SENATE Withdrawn from Environmental Preservation and Conservation, Appropriations Subcommittee on Transportation, Tourism, and Economic Development; Fiscal Policy; Placed on Calendar, on 2nd reading; Substituted for SB 1260; Read Second Time; Placed on Third Reading, 03/07/16

03/07/16 SENATE Read Third Time; Passed (Vote: 36 Yeas / 2 Nays)

03/07/16 HOUSE Ordered enrolled

03/07/16 HOUSE Enrolled Text (ER) Filed

03/09/16 Signed by Officers and presented to Governor (Governor has until 03/24/16 to act on this bill)

03/24/16 Approved by Governor; Chapter No. 2016-96

SB 1158	**Relating to Rental Listings for Vacation Rental Property**	Latvala (J)	03/11/16

(**C:** 4045 0348 1598 1295)

Rental Listings for Vacation Rental Property; Requiring a person engaged in the leasing, renting, or letting of or granting licenses in a vacation rental to display a valid certificate of registration number in a rental listing or advertisement, etc. Effective Date: 7/1/2016

12/16/15 SENATE Filed

01/05/16 SENATE Referred to Commerce and Tourism; Finance and Tax; Appropriations

03/11/16 SENATE Died in Commerce and Tourism

SB 1220	**Relating to Public Records**	Garcia	03/11/16

(**C:** 1021)

Public Records; Revising the circumstances under which a court must assess and award the reasonable costs of enforcement against an agency in a civil action to enforce ch. 119, F.S.; prohibiting a court from assessing and awarding the reasonable costs of enforcement against an agency if certain conditions exist; specifying circumstances under which a complainant is not required to provide certain written notice of a public record request, etc. Effective Date: Upon becoming a law

12/21/15 SENATE Filed

01/11/16 SENATE Referred to Governmental Oversight and Accountability; Judiciary; Fiscal Policy

01/21/16 SENATE On Committee agenda - Governmental Oversight and Accountability, 01/26/16, 9:00 am, 401 S

01/26/16 SENATE Favorable with CS by Governmental Oversight and Accountability; 3 Yeas, 0 Nays

01/27/16 SENATE Committee Substitute Text (C1) Filed

01/27/16 SENATE Now in Judiciary

02/04/16 SENATE On Committee agenda - Judiciary, 02/09/16, 4:00 pm, 110 S

02/09/16 SENATE Favorable with CS by Judiciary; 7 Yeas, 3 Nays

02/11/16 SENATE Committee Substitute Text (C2) Filed

02/11/16 SENATE Now in Fiscal Policy

02/12/16 SENATE On Committee agenda - Fiscal Policy, 02/17/16, 4:00 pm, 412 K

02/17/16 SENATE Favorable with CS by Fiscal Policy; 11 Yeas, 0 Nays

02/19/16 SENATE Committee Substitute Text (C3) Filed

02/19/16 SENATE Placed on Calendar, on 2nd reading

02/19/16 SENATE Placed on Special Order Calendar, 02/24/16

02/24/16 SENATE Read Second Time; Placed on Third Reading, 03/02/16

03/02/16 SENATE Read Third Time; Passed (Vote: 30 Yeas / 0 Nays)

03/02/16 HOUSE In Messages

03/11/16 HOUSE Died in Messages

SB 1260	**Relating to Anchoring Limitation Areas**	Simpson	03/04/16

(**S:** 1051) Anchoring Limitation Areas; Prohibiting overnight anchoring or mooring of vessels in specified anchoring limitation areas; providing for the removal and impoundment of vessels under certain circumstances, etc. Effective Date: 7/1/2016

12/30/15 SENATE Filed

01/11/16 SENATE Referred to Environmental Preservation and Conservation; Appropriations Subcommittee on Transportation, Tourism, and Economic Development; Fiscal Policy

02/12/16 SENATE On Committee agenda - Environmental Preservation and Conservation, 02/17/16, 1:30 pm, 37 S

02/17/16 SENATE Favorable with CS by Environmental Preservation and Conservation; 5 Yeas, 4 Nays

02/18/16 SENATE Committee Substitute Text (C1) Filed

02/19/16 SENATE Now in Appropriations Subcommittee on Transportation, Tourism, and Economic Development

02/19/16 SENATE On Committee agenda - Appropriations Subcommittee on Transportation, Tourism, and Economic Development, 02/24/16, 1:30 pm, 301 S

02/24/16 SENATE Favorable by Appropriations Subcommittee on Transportation, Tourism, and Economic Development; 8 Yeas, 1 Nay

02/25/16 SENATE Now in Fiscal Policy

02/25/16 SENATE On Committee agenda - Fiscal Policy, 02/29/16, 1:00 pm, 412 K

02/29/16 SENATE Favorable by Fiscal Policy; 9 Yeas, 0 Nays

02/29/16 SENATE Placed on Calendar, on 2nd reading

03/02/16 SENATE Placed on Special Order Calendar, 03/04/16

03/04/16 SENATE Read Second Time; Substituted for HB 1051; Laid on Table, Refer to HB 1051

HB 1287	**Relating to Vacation Rental Units**	Moraitis	03/11/16

(**I:** 1568) Vacation Rental Units: Provides criteria for licensure as vacation rental unit; requires DBPR's Division of Hotels & Restaurants to suspend license for failure to meet all criteria; specifies that vacation rental units operating without license or with license expired for specified period are subject to disciplinary action pursuant to rules establishing certain disciplinary guidelines; prohibits group licensing of such units; requires vacation rental unit to display its license number

on all property rental advertising; provides that it is an unlicensed practice to advertise without license. Effective Date: July 1, 2016

01/08/16 HOUSE Filed

01/15/16 HOUSE Referred to Business & Professions Subcommittee; Government Operations Appropriations Subcommittee; Regulatory Affairs Committee

01/15/16 HOUSE Now in Business & Professions Subcommittee

01/29/16 HOUSE On Committee agenda - Business & Professions Subcommittee, 02/02/16, 10:30 am, 404 H

02/02/16 HOUSE Temporarily Postponed by Business & Professions Subcommittee

03/11/16 HOUSE Died in Business and Professions Subcommittee

HB 1295	**Relating to Listings for Vacation Rental Property**	Trumbull	03/11/16

(**C:** 4045 0348 1158 1598)

Listings for Vacation Rental Property: Requires person engaged in leasing, renting, letting, or granting licenses for use of vacation rentals to display valid certificate of registration number in each rental listing or advertisement; provides penalties. Effective Date: July 1, 2016

01/08/16 HOUSE Filed

01/15/16 HOUSE Referred to Business & Professions Subcommittee; Local Government Affairs Subcommittee; Regulatory Affairs Committee

01/15/16 HOUSE Now in Business & Professions Subcommittee

03/11/16 HOUSE Died in Business and Professions Subcommittee

SB 1300	**Relating to At-risk Vessels**	Dean	03/02/16

(**S:** 7025)

At-risk Vessels; Prohibiting a vessel that is at risk of becoming derelict from anchoring on, mooring on, or occupying the waters of this state; providing that a person who anchors or moors such a vessel or allows it to occupy waters of this state commits a noncriminal infraction, etc. Effective Date: 7/1/2016

01/04/16 SENATE Filed

01/11/16 SENATE Referred to Environmental Preservation and Conservation; Appropriations Subcommittee on General Government; Fiscal Policy

01/22/16 SENATE On Committee agenda - Environmental Preservation and Conservation, 01/27/16, 9:00 am, 37 S

01/27/16 SENATE Favorable Environmental Preservation and Conservation; 7 Yeas, 0 Nays

01/27/16 SENATE Now in Appropriations Subcommittee on General Government

02/08/16 SENATE On Committee agenda - Appropriations Subcommittee on General Government, 02/11/16, 10:00 am, 110 S

02/11/16 SENATE Favorable by Appropriations Subcommittee on General Government; 5 Yeas, 0 Nays

02/12/16 SENATE Now in Fiscal Policy

02/12/16 SENATE On Committee agenda - Fiscal Policy, 02/17/16, 4:00 pm, 412 K

02/17/16 SENATE Favorable by Fiscal Policy; 11 Yeas, 0 Nays

02/18/16 SENATE Placed on Calendar, on 2nd reading

02/18/16 SENATE Placed on Special Order Calendar, 02/24/16

02/24/16 SENATE Read Second Time; Placed on Third Reading, 03/02/16

03/02/16 SENATE Read Third Time; Substituted for HB 7025; Laid on Table, Refer to HB 7025

SB 1568	**Relating to Vacation Rental Units**	Altman	03/11/16

(**I:** 1287)

Vacation Rental Units; Providing criteria for licensure as a vacation rental unit; requiring the Division of Hotels and Restaurants of the Department of Business and Professional Regulation to suspend a license of a vacation rental unit for failure to meet certain criteria by a specified date; providing that it is an unlicensed practice to advertise without a license, etc. Effective Date: 7/1/2016

01/08/16 SENATE Filed

01/14/16 SENATE Referred to Regulated Industries; Appropriations Subcommittee on General Government; Fiscal Policy

03/11/16 SENATE Died in Regulated Industries

SB 1598	**Relating to Vacation Rentals**	Margolis	02/10/16

(**C:** 0348 1158 1295)
(**I:** 4045)

Vacation Rentals; Authorizing local laws, ordinances, and regulations to prohibit vacation rentals or regulate the duration and frequency of rental of vacation rentals, etc. Effective Date: 7/1/2016

01/08/16 SENATE Filed

01/14/16 SENATE Referred to Regulated Industries; Community Affairs; Rules

02/03/16 SENATE Pending withdrawal

02/10/16 SENATE Withdrawn from Regulated Industries; Community Affairs; Rules

02/10/16 SENATE Withdrawn from further consideration

HB 4027	**Relating to Traffic Infraction Detectors**	Artiles	03/11/16

(**I:** 0168)

Traffic Infraction Detectors: Repeals provisions relating to installation & use of traffic infraction detectors to enforce specified provisions when driver fails to stop at traffic signal, provisions that authorize DHSMV, county, or municipality to use such detectors, & provisions for distribution of penalties collected for specified violations. Effective Date: July 1, 2019

10/01/15 HOUSE Filed

10/07/15 HOUSE Referred to Economic Affairs Committee; Appropriations Committee

10/07/15 HOUSE Now in Economic Affairs Committee

10/14/15 Bill to be Discussed During the Office of EDR's Revenue Estimating Impact Conference, 10/16/15, 1:30 pm, 117 K (No Votes Will Be Taken)

01/19/16 HOUSE On Committee agenda - Economic Affairs Committee, 01/21/16, 9:00 am, 102 H

01/21/16 HOUSE Favorable by Economic Affairs Committee; 13 Yeas, 3 Nays

01/21/16 HOUSE Now in Appropriations Committee

02/12/16 HOUSE On Committee agenda - Appropriations Committee, 02/16/16, 3:00 pm, 212 K

02/16/16 HOUSE Favorable by Appropriations Committee; 15 Yeas, 12 Nays

02/17/16 HOUSE Placed on Calendar, on 2nd reading

03/02/16 HOUSE Placed on Special Order Calendar, 03/04/16

03/04/16 HOUSE Read Second Time; Placed on Third Reading, 03/07/16

03/07/16 HOUSE Temporarily Postponed on Third Reading

03/08/16 HOUSE Temporarily Postponed on Third Reading

03/09/16 HOUSE Read Third Time; Passed (Vote: 83 Yeas / 33 Nays)

03/09/16 SENATE In Messages

03/09/16 SENATE Referred to Transportation; Appropriations Subcommittee on Transportation, Tourism, and Economic Development; Appropriations

03/11/16 SENATE Died in Transportation

HB 4045	**Relating to Vacation Rentals**	Richardson	03/11/16

(**C:** 1295 0348 1158) (**I:** 1598)

Vacation Rentals: Authorizes local laws, ordinances, & regulations to prohibit vacation rentals or regulate duration & frequency of rental of vacation rentals. Effective Date: July 1, 2016

12/14/15 HOUSE Filed

01/08/16 HOUSE Referred to Business & Professions Subcommittee; Local Government Affairs Subcommittee; Regulatory Affairs Committee

01/08/16 HOUSE Now in Business & Professions Subcommittee

03/11/16 HOUSE Died in Business and Professions Subcommittee

HB 7025	**Relating to At-risk Vessels**	Highway & Waterway Safety Subcommittee	03/24/16

(**S:** 1300)

At-risk Vessels: Prohibits vessels that are at risk of becoming derelict from anchoring on, mooring on, or occupying state waters; authorizes FWCC or specified law enforcement officers to determine that vessels are at risk of becoming derelict if certain conditions exist; provides that persons who anchor or moor or allow such a vessel to occupy state waters commit noncriminal violation; provides for enforcement, penalties, & applicability. Effective Date: July 1, 2016

12/02/15 HOUSE Filed (Formerly PCB HWSS1)

12/18/15 HOUSE Referred to Agriculture & Natural Resources Appropriations Subcommittee; Economic Affairs Committee

12/18/15 HOUSE Now in Agriculture & Natural Resources Appropriations Subcommittee

01/15/16 HOUSE On Committee agenda - Agriculture & Natural Resources Appropriations Subcommittee, 01/20/16, 10:00 am, 102 H

01/20/16 HOUSE Favorable by Agriculture & Natural Resources Appropriations Subcommittee; 12 Yeas, 0 Nays

01/20/16 HOUSE Now in Economic Affairs Committee

01/26/16 HOUSE On Committee agenda - Economic Affairs Committee, 01/28/16, 9:00 am, 102 H

01/28/16 HOUSE Favorable by Economic Affairs Committee; 14 Yeas, 0 Nays

01/28/16 HOUSE Placed on Calendar, on 2nd reading

02/19/16 HOUSE Placed on Special Order Calendar, 02/23/16

02/23/16 HOUSE Read Second Time; Placed on Third Reading, 02/24/16

02/24/16 HOUSE Read Third Time; Passed (Vote: 116 Yeas / 1 Nay)

03/01/16 SENATE In Messages

03/01/16 SENATE Referred to Environmental Preservation and Conservation; Appropriations Subcommittee on General Government; Fiscal Policy

03/02/16 SENATE Withdrawn from Environmental Preservation and Conservation, Appropriations Subcommittee on General Government, Fiscal Policy; Placed on Calendar, on 2nd reading; Substituted for SB 1300; Read Second Time; Read Third Time; Passed (Vote: 39 Yeas / 0 Nays)

03/02/16 HOUSE Ordered enrolled

03/02/16 HOUSE Enrolled Text (ER) Filed

03/09/16 Signed by Officers and presented to Governor (Governor has until 03/24/16 to act on this bill)

03/24/16 Approved by Governor; Chapter No. 2016-108

2016 Legislative Report

Southern Strategy Group (SSG) proudly engaged in a myriad of issues during the 2016 Legislative Session on behalf of [redacted]. We are extremely pleased with the results and have enjoyed working with the [redacted] team.

DJJ Facilities Study – NEXT SESSION

Worked early on securing a study of DJJ facilities due to condition of infrastructure in [redacted]. Due to the cost for OPPAGA or for the Department to conduct, it was determined to defer this initiative for a year.

Prescription Drug Monitoring Program - SUCCESS

SSG was asked to support recurring state funding for the **Prescription Drug Monitoring Program**. We were successful in our efforts to secure $500,000 in recurring funds. We worked with Bob MacDonald, Executive Director of the Florida PDMP Foundation and coordinated our efforts with the Legislative Affairs Director for the Department of Health. We have confirmed with the agency the funding is in the base budget for DOH.

Florida Coalition for the Homeless - SUCCESS

In coordination with Adams Street Advocates (ASA), SSG successfully worked to secure $3M in funding for the **Florida Coalition for the Homeless**. We met jointly with Staff through the process and assisted where needed.

[redacted] **Lab issue – NEXT SESSION**

We also worked with ASA on the [redacted] Lab issue. This matter arose late in Session and it was ultimately decided by the [redacted] staff to postpone efforts until next year. In the interim, it

will be important to fully develop the issue and decide if more funding should be requested for the [redacted] Lab or if a study should be sought that looks at the funding for labs throughout the whole state. We look forward to continuing to work on this.

Maximum Millage Rates – SUCCESS

SB 1222 by Senator Flores / HB 1015 by Representative Nunez related to Maximum Millage Rates was an issue we engaged in throughout Session on behalf of [redacted]. We met with Senator Flores often to discuss the issues and look for a compromise and also with House bill sponsor, Representative Nuñez. We coordinated our efforts with the Florida Association of Counties and the League of Cities. We were successful in amending the bill to a favorable position. In the end though, the bill died on the calendar.

Ad Valorem Taxation – SUCCESS

SSG was assigned SB 766 by Senator Flores (HB 499 by Representative Avila) relating to Ad Valorem Taxation. [redacted] supported the Senate version because it did not change the composition of the VAB. SSG met with Senator Flores with the [redacted] team on several occasions to express support for the Senate bill and to discuss the issues of the House bill. We also met with Representative Avila on numerous occasions and strongly encourage him to take the Senate version. In the end, we were successful in our efforts. The House bill passed and was sent to the Senate where Senator Flores amended the bill removing the unfavorable composition language and sent it back to the House. The bill passed both chambers and was signed into law by the Governor March 25th.

SSG was consistently available at all times and at any hour throughout the 2016 Legislative Session to support and assist the [redacted] team as needed. For example, the evening before the final Senate Appropriations meeting where the Tax Package was scheduled to be taken up, an

unfavorable amendment was filed to HB 7099 by Senator Gaetz. We were immediately notified by [redacted] staff of the unfavorable amendment, and immediately began working on a strategy. We communicated with the [redacted] team and were available to help at all times. Later, an amendment was filed to the bill which we knew would be adopted. Because of this, Senator Gaetz's amendment was ruled out of order and had to be withdrawn. We caught this immediately and notified the [redacted] team which resolved the issue.

In the final days of Session, an amendment by Senator Stargel was filed to the Tax Package, HB 7099, which was going to be heard that day on the Senator Floor. The same unfavorable language relating to the **Tourist Development Tax** was again being proposed. We were able to successfully and quickly mitigate the situation with the help of Senators Flores and Latvala. The amendment was withdrawn from consideration on the Senate floor. We notified the [redacted] Team immediately that it would be withdrawn from consideration.

SSG worked on a variety of appropriations and substantive issues during the 2016 Legislation Session on behalf of [redacted]. We are extremely pleased with the results and look forward to continuing to work together.

NELSON DIAZ

EDGAR CASTRO

d. Professional Experience

i. Provide a list of other Florida cities or counties your firm has represented. Include contact information for point of contact and years your firm has represented those entities.

Southern Strategy Group's Miami office has represented the following Florida cities and counties within the last five years.

Broward County
Mr. Eddie Labrador
Office of Intergovernment Affairs and Professional Standards
115 S. Andrews Avenue Rooms 426/427
Fort Lauderdale, FL 33301-1802
T: 954.357.7575
F: 954.357.6573
Email: elabrador@broward.org
Length of Service: 1 year and 10 months

City of Miami Beach
Ms. Gloria Baez, J.D.
Chief of Staff, Office of the Mayor and Commission
1700 Convention Center Drive
Miami Beach, FL 33139
T: 305.673.7035
Email: gbaez@miamibeachfl.gov
Length of Service: 2 years

City of South Miami
Mr. Steve Alexander
City Manager
6130 Sunset Drive South
South Miami, FL 33143
T: 305.668.2510
Email: salexander@southmiamifl.gov
Length of Service: 11 months

Miami Downtown Development Authority
Ms. Alyce Robertson
Executive Director
200 S. Biscayne Blvd., Suite 2929
Miami, FL 33131
T: 305.579.6675
F: 305.371.2423
Email: robertson@miamidda.com
Length of Service: 2 years

Town of Medley
The Honorable Roberto Martell
Mayor
7777 NW 72nd Avenue
Medley, FL 33166
T: 305.887.9541
Email: martell@townofmedley.com
Length of Service: 2 years and 8 months

Town of Miami Lakes
Mr. Alex Rey
Town Manager
6601 Main Street
Miami Lakes, FL 33014
T: 305.364.6100
F: 305.558.8511
Email: reya@miamilakes-fl.gov
Length of Service: 1 year and 6 months

Town of Southwest Ranches
Mr. Andy Berns
Town Administrator
13400 Griffin Road
Southwest Ranches, FL 33330
T: 954.434.0008
F: 954.434.1490
Email: aberns@southwestranches.org
Length of Service: 3 years

Village of El Portal
The Honorable Claudia Cubillos
Mayor
500 NE 87th Street
El Portal, FL 33138
T: 305.778.4199
Email: ccubillos@villageofelportal.org
Length of Service: 3 years and 4 months

Sun City Strategies has represented the following Florida city within the last five years.

City of Hialeah Gardens
The Honorable Yioset De La Cruz
Mayor
10001 NW 87th Avenue
Hialeah Gardens, FL 33016
T: 305.558.4114

ii. Describe your firm's existing relationship(s) with State of Florida Local Legislative Delegation and with other key legislators and support staff.

Recognized as a bipartisan firm, the partners and personnel of Southern Strategy Group are drawn from both political parties and have among them close working relations with key legislators and staff on both sides of the aisle.

Southern Strategy Group's relationships with key officials in both the legislative and executive branches, as well as in both parties, is unrivaled. Our team constantly analyzes its relationships with public officials; the size and experience of the team allow it to continually build and improve relationships with the ever-changing cast of state leaders and workers who create and implement public policy. Clearly, the support of the Broward County Legislative delegation is important to the Town. However, with a state as large as Florida, the Town is going to need a team of lobbyists with strong relationships from around the entire state. With four local offices throughout Florida, and our strong presence in Tallahassee, there is virtually no decision-maker that a Southern Strategy Group lobbyist cannot reach at a moment's notice.

A good lobbyist can open doors, but great lobbyists can open doors and intelligently discuss the issues that matter to the client with the right people. In today's fast-paced world, the ability to discuss the issues quickly and intelligently is critical. Subject matter

expertise is just as important as the relationships required to open doors. Being able to articulate the Town's position and to discuss issues with key decision-makers and staff is critical.

The result is that if a client needs to quickly meet with a public official, there is virtually no person in state government who cannot be quickly reached by a Southern Strategy Group lobbyist. And once reached, the Southern Strategy Group lobbying team has the skill and expertise to forcefully and effectively advocate on behalf of clients. The firm's web of connections extends from top elected officials to technicians and managers deep within the agencies.

Southern Strategy Group will continue to make it a priority to maintain good working relationships on the Town's behalf with the entire Florida Delegation. Likewise, the team assembled to represent the Town, has a great relationship with the Miami-Dade Delegation, which includes: Senators Rene Garcia (R) and Anitere Flores (R), Miguel Diaz de la Portilla (R) and Oscar Braynon (D) and Representatives: Speaker Designate Jose R. Oliva (R), Manny Diaz, Jr.(R), Chairman Jose Felix Diaz (R), Chairwoman Jeanette Nunez (R) ,Bryan Avila (R) , David Richardson (D) and Jose Javier Rodriguez (D). Your Miami-Dade Delegation will provide a strong base of support for implementing your Florida Legislative Agenda. In addition to a strong relationship with the Miami-Dade Legislative Delegation, Southern Strategy Group has solid working relationships with key chairmen, ranking members, and committee staff.

Southern Strategy Group has worked with leadership and senior staff of many of the legislative committees. These long-standing relationships based on professionalism and mutual respect enable us to "stay ahead" of developments that might be a priority to our clients. These relationships allow us an opportunity to provide input while legislative initiatives are in their earliest evolutionary stages.

Through our representation of clients throughout Florida, Southern Strategy Group is capable of promoting the Town's initiatives to other key leaders in Tallahassee who are not from South Florida. Perhaps most importantly, the firm is well acquainted with key committee chairmen and ranking members of the Legislature who will be instrumental in

achieving the goals of the Town, such as those that chair the House Appropriations Committee, Economic Affairs Committee, Education Committee, Local & Federal Affairs Committee, and Regulatory Affairs Committee as well as the Senate Agriculture, Appropriations, Communications, Energy, Public Utilities, Criminal Justice, Regulated Industries and Transportation committees. Each of these Committees play a critical role in legislation affecting public entities and our familiarity with these Committee members and their staff will be beneficial in advocating on behalf of the Town's priorities.

Due to the sheer size of Southern Strategy Group, the number of lobbyists we have and the incredible work ethic of our team, Southern Strategy Group has great relationships with just about every elected official and high-level staff in Tallahassee.

During Eduardo Gonzalez's eight year tenure in the Florida Legislature, he served on numerous committees and was Chair of the House Local and Federal Affairs Committee. Because Mr. Gonzalez was term limited only two years ago, many of Mr. Gonzalez's colleagues are still serving in the legislature today. As a former Chairman of the Miami-Dade Delegation, Mr. Gonzalez understand the issues that effect the region and having served with many of the current Dade Delegation members still in office today, he has a unique understanding of the legislative process.

iii. Describe the scope and extent of any specialized expertise in any area or issue, including but not limited to Transportation, Human Services , State Budget/appropriations, Land Use, Public Safety, Water Resources, Environment, general Urban Issues, Education and Children, etc. Identify current or past public entity client for which you have provided such services with examples.

Due to the fact that every member of the Southern Strategy Group firm has served in government, our expertise is evident. Some of our lobbyists served as aides enabling them to familiarize themselves with a gambit of issues while others served as agency heads or executive directors giving them subject matter expertise. The infographic on the following page includes the areas of expertise, former positions held, and the overall experience of our Florida team that will be available to the Town to advance its priorities.

Our team has several characteristics that set us apart from other organizations such as:

- long standing relationships with decision-makers on a local and state level;
- we possess issue and process knowledge;
- we are methodical at the daily tactics necessary for success as set forth herein; and
- we achieve success as demonstrated by our extensive list of clients and our track record of successful awards/funding acquisition for municipal agencies, counties and clients with the same or similar services as the Town.

Southern Strategy Group

200+ UNIQUE CLIENTS

480+ YEARS COMBINED EXPERIENCE

20+ LOBBYISTS

EXPERT RED TAPE CUTTERS

- AGRICULTURE
- APPROPRIATIONS
- BANKING + FINANCE
- BUSINESS DEVELOPMENT
- CAMPAIGNS
- ECONOMIC DEVELOPMENT
- EDUCATION
- ENERGY
- ENVIRONMENT + SUSTAINABILITY
- FAMILY LAW
- GAMING
- HEALTHCARE
- HISPANIC OUTREACH
- HOUSING
- INSURANCE
- INTELLECTUAL PROPERTY
- LAND USE + DEVELOPMENT
- LOCAL GOVERNMENT
- LOTTERY
- MANUFACTURING
- MARINE SCIENCE
- MILITARY
- OIL + GAS
- OUTDOOR ADVERTISING
- POLICY
- PUBLIC SAFETY
- PUBLIC + PRIVATE PARTNERSHIPS
- SENIOR ISSUES
- SPORTS + ENTERTAINMENT
- STRATEGIC PLANNING
- TECHNOLOGY
- TELECOMMUNICATIONS
- TRANSPORTATION
- TRAVEL + TOURISM
- UTILITIES
- WATER

SOSTRATEGY.COM

FOLLOW US FOR POLITICAL INSIGHTS AND VIEWS FROM THE INSIDE

TALLAHASSEE

Established: **1999**
Cumulative Experience: **325+ years**

13

Stacy Arias + Tom Arnold + Paul Bradshaw + David Browning
Chris Dudley + Mercer Fearington, Jr. + Allyce Heflin
Jerry McDaniel + James McFaddin + Paul Mitchell
Clark Smith + Jim Smith + Monte Stevens

Strategic areas of expertise:

TAMPA

Established: **2006**
Cumulative Experience: **50+ years**

3

Laura Boehmer
Seth McKeel
David Shepp

Strategic areas of expertise:

MIAMI

Established: **2009**
Cumulative Experience: **30+ years**

2

Edgar Castro
Nelson Diaz

Strategic areas of expertise:

JACKSONVILLE

Established: **2009**
Cumulative Experience: **20+ years**

2

Matt Brockelman
Deno Hicks

Strategic areas of expertise:

ORLANDO

Established: **2005**
Cumulative Experience: **55+ years**

3

Oscar Anderson
Kelly Cohen
Alex Setzer

Strategic areas of expertise:

FORMER GOVERNMENT POSITIONS

LOCAL	STATE	FEDERAL
9	25	3

TALLAHASSEE

Attorney General
Secretary of State
State Budget Director
Assistant General Counsel to the Governor
Chief of Staff for the Governor
Deputy Chief of Staff for the Governor
Agency Directors:
Agency for Health Care Administration
Office of Policy and Budget
Department of Community Affairs
Chiefs of Staff:
Department of Corrections
Department of Education
Department of Financial Services
Agency for Health Care Administration
Department of Highway Safety and Motor Vehicles.
Department of Insurance Regulation (+Deputy Chief)

ORLANDO

Deputy Chief of Staff at US Department of Housing and Urban Developement
Chief of Staff at Department of Community Affairs
Senior Advisor to Mayor of City of Orlando
Chief Lobbyist for Orange County Chairman
Chief Deputy for Seminole County Supervisor of Elections

TAMPA

State Representative
Appropriations Chair
Chief State and Federal Lobbyist for the City of St. Petersburg
Legislative Aide

JACKSONVILLE

Florida Liaison to Department of Political Affairs of the White House
Gubernatorial Appointee to Florida Greenways and Trails Council
Aide to the Mayor of the City of Jacksonville
Planning Commissioner for City of Jacksonville
University of North Florida Trustee

MIAMI

Legislative Aide, Florida House of Representatives
Campaign Consultant with Local, State, and Federal
Chairman, Republican Party of Miami

CLIENT SUCCESSES

Southern Strategy Group has the ability to interface with the legislators year round, formally during committee week and session. The strength of having full-time offices, staffed with exceptional lobbyists, both locally and in Tallahassee enhances our ability to communicate with our legislators.

Sun City Strategies also brings a plethora of expertise. Having dedicated his career to public service and serving on the House Appropriations Committee, Former State Representative Eduardo Gonzalez is a tactician when it comes to identifying sources for local funding.

Examples of recent successes include:

Broward County

2016: Southern Strategy Group secured $1,000,000 in additional funding for Homeless Coalitions across the state. Southern Strategy Group passed a bill to amend various provisions of the Value Adjustment Board process. Southern Strategy Group amended unfavorable language for a bill imposing new requirements on taxing authorities for posting information on their websites.

City of Miami Beach

2016: Southern Strategy Group secured $250,000 in funds for Miami Beach for new 20 inch ductile iron pipe water distribution main on SR907/Alton Rd. from Michigan Ave. to North Bay Rd. Southern Strategy Group passed priority legislation for Miami Beach that will prohibit boaters from anchoring overnight in newly designated zones in Miami-Dade and Broward counties.

2015: Southern Strategy Group worked to defeat the passage of the single sex bathroom facilities bill and passed the civil citation bill allowing police officers the flexibility of issuing civil citations for minor offenses, reducing the cost on local governments of incarcerating non-violent minor offenders. Southern Strategy Group also secured appropriations funding for a storm water project and a transportation project – two of the most fundamental problems, which plague tourism in the Miami Beach area. Additionally, groundwork was laid for revisions to the Miami-Dade Metropolitan Planning Organization law. Southern Strategy Group provided advocacy in committee meetings, both pro and con, for a variety of legislation that would affect the City, including utility easements, near shore anchoring of vessels, abandoned vessels, and more.

City of South Miami

2015: Southern Strategy Group represented the City of South Miami before the Florida Cabinet sitting as the Transmission Line Siting Board, regarding the determination of Florida Power & Light's proposed transmission line corridor through Miami-Dade County

Miami Downtown Development Authority

2016: Southern Strategy Group secured funding for a recreational corridor for walking, running and bicycling in Downtown Miami. Southern Strategy Group passed legislation that will help the court system address issues with criminal defendants who have mental illness.

2015: Southern Strategy Group passed controversial legislation clarifying their legal authority to levy ad valorem taxes in the city of Miami; secured hundreds of thousands of dollars over the last two years that we have represented them for mental health and homelessness.

Town of Medley

2016: Southern Strategy Group secured $600,000 for seawall repair. The seawall will provide a solid barrier between the water body and land that will protect property and roadway. This protection will function to prevent erosion and other hazards.

Town of Miami Lakes

2015: Southern Strategy Group was retained to be proactive in monitoring, taking positions, and lobbying on state budgeting and legislation, which impacts the Town, particularly in the areas of public safety, law enforcement, business attraction and retention, infrastructure improvements, telecommunications, transportation, environment, park development, park land acquisition, revenue enhancement, and unfunded mandates. Southern Strategy Group secured $300,000 in funding for Lake Sarah drainage improvements.

2014: Southern Strategy Group secured $1.3 million in funding during 2014 Legislative Session for water, flooding, and canal bank stabilization program.

Town of Southwest Ranches

2016: Southern Strategy Group secured $300,000 to install additional guardrail between the road and the canal bank from SW 142nd Avenue to SW 148th Avenue and between SW 136th Avenue to the 12600 block of Stirling Road (approximately 4,200 linear feet total.) Southern Strategy Group defeated legislation that would preempt local government banning the practice of fracking.

2015: Southern Strategy Group secured several million dollars for local road and water projects for this rural town in Broward County. Southern Strategy Group also defended against attempts by neighboring cities to change the rural lifestyle of the Town, and defeated legislation that the Town felt could harm them.

2014: Southern Strategy Group secured $1,246,446 in funding during the legislative session for drainage, road, and guardrail projects. Southern Strategy Group was responsible for approximately $10 million in enhanced funding.

Village of El Portal

2016: Southern Strategy Group secured $200,000 in funding for drainage improvements to address water quantity and quality issues which will serve a 42 acre section within the Village of El Portal in Miami-Dade County.

2015: Southern Strategy Group secured supplemental funding for police department.

iv. Provide suggestions for funding and policy areas that may be beneficial for the Town to pursue.

Having represented the Town for the past several years, Southern Strategy Group understands how important state funding has been for the Town's growth. In recent years, the focus has been on canal stabilization, water projects, and transportation. Southern Strategy Group will continue to provide our expertise and institutional knowledge before the House and Senate Agriculture and Natural Resources Appropriations Subcommittee, House and Senate Transportation and Transportation Appropriations Committees, and the full Appropriations Committee in the House and Senate. In addition to infrastructure and water projects, Southern Strategy Group will continue to work with the Appropriations Subcommittee on Health and Human Services to fund programs for the elderly.

As we have done in the past for the Town, Southern Strategy Group will work on ensuring no unfunded mandates are passed down to the Town and focus on legislative initiatives that are not only good public policy but save the Town from wasteful spending. Southern Strategy Group was successful in 2014 of passing comprehensive water supply language that resulted in cost savings to the Town.

In addition to advancing policy, Southern Strategy Group will assist in bill drafting, statute development, monitoring and defeating legislation, creating a legislative plan. and assisting with grant applications.

The same government relations principles and relationships that apply to all of our successes in passing/defeating legislation and the capturing of hundreds of millions of dollars in appropriations would also apply to our efforts on behalf of the Town.

v. Provide information relating to industry ratings or special recognition received by the Proposer for lobbying representation services, if applicable.

- Most powerful lobbying firm in Florida: *St Petersburg Times*
- Edgar Castro – State Advocacy Award from the Recording Industry Association of American (2015); Legislative Award of Merit from the Florida Bar, Family Law Section (2015)
- Nelson Diaz – "Top 100 Most Influential People in Florida" *Influence Magazine* (2015), Legislative Award of Merit from the Florida Bar, Family Law Section (2013-2016); Bud Cramer Award, National Children's Alliance (2014); Appointed to Good Government Initiative of University of Miami (2015)

e. Professional References

i. Provide three (3) references for the Key Staff recommended to provide the Services. Include the name of address, name of entity, address, work telephone number, and email address for each reference.

Key Staff: Nelson Diaz

<u>Sunshine Gasoline Distributors, Inc.</u>
Ms. Sandra Reus
Vice President
1650 NW 87th Avenue
Doral, FL 33178
T: 305.477.5800
Email: sandy@sunshinegasoline.com

<u>Family Law Section of the Florida Bar</u>
Ms. Laura Davis Smith
Chair
2555 Ponce de Leon Blvd., Suite 230
Coral Gables, FL 33134
T: 786.522.3473
Email: lds@greenesmithlaw.com

Isle of Capri Casinos, Inc.
Mr. Donn Mitchell
Chief Administrative Officer
600 Emerson Road
St. Louis, MO 63141
T: 314.813.9313
Email: Donn.Mitchell@islecorp.com

Key Staff: Edgar Castro

Recording Industry Association of America
Mr. Rafael Fernandez
SVP, Public Policy & Industry Relations
3470 NW 82nd Avenue, Suite 680
Miami, FL 33122
T: 786.999.1356
Email: rfernandez@riaa.com

Master Concessionair
Mr. Peter Amaro
President and COO
Master Concessionair
Miami International Airport
Concourse F, 3rd Level, #3472
Miami, FL 32122
T: 305.871.0559
Email: amaro@mca-airports.com

McLane Company, Inc.
Mr. Neftali Garcia
Senior Director, Government Affairs
4747 McLane Parkway
Temple, TX 76504
T: 254.771.7500
Email: neftali.garcia@mclaneco.com

ii. Provide three (3) references for the Proposer and each Subconsultant. If the Proposer is made up of multiple business entities three (3) references must be provided for each entity.

Proposer

City of Miami Beach
Ms. Gloria Baez, J.D.
Chief of Staff, Office of the Mayor and Commission
1700 Convention Center Drive
Miami Beach, FL 33139
T: 305.673.7035
Email: gbaez@miamibeachfl.gov

Miami Downtown Development Authority
Ms. Alyce Robertson
Executive Director
200 S. Biscayne Blvd., Suite 2929
Miami, FL 33131
T: 305.579.6675
Email: robertson@miamidda.com

Town of Southwest Ranches
Mr. Andy Berns
Town Administrator
13400 Griffin Road
Southwest Ranches, FL 33330
T: 954.434.0008
Email: aberns@southwestranches.org

Subconsultant

City of Hialeah Gardens
The Honorable Yioset De La Cruz
Mayor
10001 NW 87th Avenue
Hialeah Gardens, FL 33016
T: 305.558.4114

Hialeah Park
Mr. John Brunetti, Jr.
2200 E. 4th Avenue
Hialeah, FL 33013
T: 305.885.8000

Miami Dade League of Cities
Mr. Richard Kuper
19 W. Flagler Street, Suite 707
Miami, FL 33130
T: 305.416.4155

TAB 3: COMPENSATION

3. COMPENSATION

This section is intentionally left blank. Refer to Form PP, which is included in a separate, sealed envelope.

TAB 4: FORM OF AGREEMENT

4. FORM OF AGREEMENT

Southern Strategy Group requests the following language be added to A2.03-2: All payments to Consultant shall be made to P.O. Box 10570, Tallahassee, FL 32302. In addition, we request language be added that Consultant and Subconsultant shall comply with all reporting requirements of the Florida Lobbyist Registration Office.

TAB 5: REQUIRED FORMS

CERTIFICATE OF AUTHORITY
(IF CORPORATION)

I HEREBY CERTIFY that at a meeting of the Board of Directors of _____, a corporation organized and existing under the laws of the State of _____, held on the ___day of _____, _____, a resolution was duly passed and adopted authorizing (Name)_____as (Title)_____of the corporation to execute proposals on behalf of the corporation and providing that his/her execution thereof, attested by the secretary of the corporation, is the official act and deed of the corporation. I further certify that said resolution remains in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this ____, day of _____, 20____.

Secretary: _____ Print: _____

CERTIFICATE OF AUTHORITY
(IF PARTNERSHIP)

I HEREBY CERTIFY that at a meeting of the Board of Directors of Southern Strategy Group of Miami, LLC, a partnership organized and existing under the laws of the State of Florida, held on the 20thday of September, 2016, a resolution was duly passed and adopted authorizing (Name) Edgar Castro as (Title) Partner of the to execute proposals on behalf of the partnership and provides that his/her execution thereof, attested by a partner, is the official act and deed of the partnership.

I further certify that said partnership agreement remains in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this 21, day of September, 2016.

Partner: _____ Print: Nelson Diaz

CERTIFICATE OF AUTHORITY
(IF JOINT VENTURE)

Joint ventures must submit their joint venture agreement indicating that the person signing this Bid is authorized to sign Bid documents on behalf of the joint venture and submit the appropriate Certificate of Authority (corporate, partnership, or individual).

CERTIFICATE OF AUTHORITY
(IF INDIVIDUAL)

I HEREBY CERTIFY that, I (Name)_____, individually and doing business as (d/b/a) _____ (If Applicable) have executed and am bound by the terms of the Proposal to which this attestation is attached.

IN WITNESS WHEREOF, I have hereunto set my hand this _____, day of _____, 20____.

Signed: _____ Print: _____

NOTARIZATION

STATE OF Florida)

COUNTY OF Miami Dade) SS:
)

The foregoing instrument was acknowledged before me this 27 day of September, 20 16, by Nelson D. Diaz, who is personally known to me or who has produced _____ as identification and who (did/did not) take an oath.

SIGNATURE OF NOTARY PUBLIC
STATE OF FLORIDA

Alicia Araya
PRINTED, STAMPED OR TYPED
NAME OF NOTARY PUBLIC

ALICIA ARAYA
Notary Public - State of Florida
My Comm. Expires Jul 22, 2018
Commission # FF 138258
Through National Notary Assn

RFP 2016-47

ADDENDUM ACKNOWLEDGEMENT FORM

Listed below are the dates of issue for each Addendum received in connection with this RFP:

Addendum No. 1, Dated September 23, 2016

Addendum No. ____, Dated _____

Addendum No. ____, Dated _____

Addendum No. ____, Dated _____

Addendum No. ____, Dated _____

Addendum No. ____, Dated _____

Addendum No. ____, Dated _____

Addendum No. ____, Dated _____

Addendum No. ____, Dated _____

_____ No Addendum issued for this RFP

Firm's Name: Southern Strategy Group of Miami, LLC

Signature: _____

Printed Name/Title: Edgar Castro, Partner

MIAMI LAKES
Growing Beautifully

Town of Miami Lakes

RFP 2016-47 State Lobbying Services, Addendum #1

This addendum is incorporated into and made a part of the Request for Proposals ("RFP") 2016-47. The following may include clarifications, revisions, additions, deletions, or answers to questions received relative to the RFP, which take precedence over the RFP documents. **Underlined and bolded** word(s) indicate additions. Deletions are indicated by strikethrough.

Clarification (1 of 1)

1. The below portion of the published advertisement for the subject RFP is hereby modified as follows:

   The FY 2016-17 ~~Proposed~~ Budget for the annual ~~independent audit~~ **lobbyist services** is approximately ~~$52,000~~ **$48,000**. The Town expects Proposers to factor the budget into their response.

   The advertisement within the RFP document was issued in the correct format above.

Question (1 of 1)

1. **Please provide additional clarification on 2.c.i. Should the response include information for legislators in the Miami-Dade Delegation only or all legislators in Florida?**

   Answer: Section 5.1(2)c(i) is hereby modified as follows:

   c. Current Practices/Conflicts of Interest
      i. List any political contributions of money, in-kind services, or loans made to any member of ~~a~~ **the** Town~~/City/County~~ Council, ~~State Legislator, or similar individual or entity~~ within the last three (3) years by the Proposer.

The Proposer shall acknowledge receipt of this addendum by completing the applicable section of the RFP or completing the acknowledgment information below. Either form of acknowledgement must be completed and returned by no later than the date and time for receipt of the RFP Response.

Acknowledgement:

Edgar Castro	
Name of Signatory	Signature
Partner	Southern Strategy Group of Miami, LLC
Title	Name of Proposer
9/27/2016	
Date	

Christina Semeraro, MPA, CPPB
Procurement Manager

ANTI-KICKBACK AFFIDAVIT

STATE OF FLORIDA }
} SS:
COUNTY OF MIAMI-DADE }

I, the undersigned, hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the Town of Miami Lakes, its elected officials, and _____ or its design consultants, as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

By: _____

Title: Partner

Sworn and subscribed before this 27 September 2016

NELSON DIAZ
Commission # FF 205866
Expires June 2, 2019
Bonded Thru Troy Fain Insurance 800-385-7019

ANTI-KICKBACK AFFIDAVIT

STATE OF FLORIDA }
} SS:
COUNTY OF MIAMI-DADE }

I, the undersigned, hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the Town of Miami Lakes, its elected officials, and Sun City Strategies, or its design consultants, as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

By: _____

Title: President

Sworn and subscribed before this 26th September 2014

CYN[illegible]
Notary Public - State
Commission # FF 89688
My Comm. Expires Jul 7, 20[illegible]
Bonded through National Notary Assn

NON-COLLUSIVE AFFIDAVIT

State of Florida }
} SS:
County of Miami-Dade }

Edgar Castro being first duly sworn, deposes and says that:

a) He/she is the Partner, (Owner, Partner, Officer, Representative or Agent) of Southern Strategy Group of Miami, LLC, the Bidder that has submitted the attached Proposal;

b) He/she is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;
c) Such Proposal is genuine and is not collusive or a sham Proposal;
d) Neither the said Bidder nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Bidder, firm, or person to submit a collusive or sham Proposal in connection with the Work for which the attached Proposal has been submitted; or to refrain from proposing in connection with such work; or have in any manner, directly or indirectly, sought by person to fix the price or prices in the attached Proposal or of any other Bidder, or to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Bidder, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposed work;
e) The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Bidder or any other of its agents, representatives, **owners, employees or parties in interest, including this affiant.**

Signed, sealed and delivered in the presence of:

Witness

Witness

By:

Edgar Castro
(Printed Name)
Partner (Title)

NON-COLLUSIVE AFFIDAVIT (CONTINUED)

ACKNOWLEDGMENT

State of Florida)
) SS:
County of Miami-Dade)

BEFORE ME, the undersigned authority, personally appeared Edgar Castro to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that he executed said Affidavit for the purpose therein expressed.

WITNESS, my hand and official seal this 27 day of September, 2016.

My Commission Expires: 6/2/19

Notary Public State of Florida at Large

NELSON DIAZ
Commission # FF 205866
Expires June 2, 2019
Bonded Thru Troy Fain Insurance 800-385-7019

NON-COLLUSIVE AFFIDAVIT

State of Florida }
County of Miami-Dade } SS:

Eduardo Gonzalez being first duly sworn, deposes and says that:

a) He/she is the Owner, (Owner, Partner, Officer, Representative or Agent) of Sun City Strategies, LLC, the Bidder that has submitted the attached Proposal;

b) He/she is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;

c) Such Proposal is genuine and is not collusive or a sham Proposal;

d) Neither the said Bidder nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Bidder, firm, or person to submit a collusive or sham Proposal in connection with the Work for which the attached Proposal has been submitted; or to refrain from proposing in connection with such work; or have in any manner, directly or indirectly, sought by person to fix the price or prices in the attached Proposal or of any other Bidder, or to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Bidder, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposed work;

e) The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Bidder or any other of its agents, representatives, **owners, employees or parties in interest, including this affiant.**

Signed, sealed and delivered in the presence of:

Witness

Witness

By:

Eduardo Gonzalez
(Printed Name)

President (Title)

NON-COLLUSIVE AFFIDAVIT (CONTINUED)

ACKNOWLEDGMENT

State of Florida)
County of Miami-Dade) SS:

BEFORE ME, the undersigned authority, personally appeared Eduardo Gonzalez to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that he executed said Affidavit for the purpose therein expressed.

WITNESS, my hand and official seal this 26 day of September, 2016.

My Commission Expires:

CYNTHIA AMOR
Notary Public - State of Florida
Commission # FF 896889
My Comm. Expires Jul 7, 2019
Bonded through National Notary Assn.

Notary Public State of Florida at Large

SWORN STATEMENT ON PUBLIC ENTITY CRIMES
SECTION 287.133(3)(a), FLORIDA STATUTES
THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted to the Town of Miami Lakes

by Edgar Castro
[print individual's name and title]

for Southern Strategy Group of Miami, LLC
[print name of entity submitting sworn statement]
whose business address is

999 Ponce de Leon Blvd., Penthouse Suite 1105
Coral Gables, FL 33134

and (if applicable) its Federal Employer Identification Number (FEIN) is 27-0798190
(If the entity has no FEIN, include the Social Security Number of the individual

signing this sworn statement: _____)

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)9g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or the United States, including, but not limited to, any bid or contract for goods and services to be provided to any public entity or an agency or political subdivision of any other state or of the United States involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction or a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

4. I understand than an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:

a. A predecessor or successor of a person convicted of a public entity crime; or

b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, will be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months will be considered an affiliate.

5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an entity.

6. Based on information and belief, the statement that I have marked below is true in relation to the entity submitting this sworn statement. **[Indicate which statement applies.]**

EC Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in

the management of the entity, not any affiliate of the entity, has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

____ This entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. **[attach a copy of the final order]**

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED.

I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

_____
Signature of Entity Submitting Sworn Statement

Sworn to and subscribed before me this 21 day of September, 2016.

Personally known ✓

OR produced identification _____

Notary Public – State of Florida
Miami-Dade County

My commission expires 6/2/19

(type of identification)

NELSON DIAZ
Commission # FF 205866
Expires June 2, 2019
Bonded Thru Troy Fain Insurance 800-385-7019

_____
(Printed, typed or stamped commissioned name notary public)

SWORN STATEMENT ON PUBLIC ENTITY CRIMES
SECTION 287.133(3)(a), FLORIDA STATUTES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted to the Town of Miami Lakes

by Eduardo Gonzalez, President
[print individual's name and title]

for Sun City Strategies, LLC
[print name of entity submitting sworn statement]
whose business address is

7625 W 14th Court
Hialeah, Fl 33014

and (if applicable) its Federal Employer Identification Number (FEIN) is 46-2637933
(If the entity has no FEIN, include the Social Security Number of the individual

signing this sworn statement: _____)

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)9g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or the United States, including, but not limited to, any bid or contract for goods and services to be provided to any public entity or an agency or political subdivision of any other state or of the United States involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction or a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

4. I understand than an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:

   a. A predecessor or successor of a person convicted of a public entity crime; or

   b. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, will be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months will be considered an affiliate.

5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an entity.

6. Based on information and belief, the statement that I have marked below is true in relation to the entity submitting this sworn statement. **[Indicate which statement applies.]**

   X Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in

the management of the entity, not any affiliate of the entity, has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

____ This entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. **[attach a copy of the final order]**

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED.

I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

_____
Signature of Entity Submitting Sworn Statement

Sworn to and subscribed before me this 26 day of September, 20 16.

Personally known _____

OR produced identification _____

Notary Public – State of Florida

CYNTHIA AMOR
Notary Public - State of Florida
Commission # FF 896889
My Comm. Expires Jul 7, 2019
Bonded through National Notary Assn.

My commission expires

(type of identification)

Cynthia Amor
(Printed, typed or stamped commissioned name notary public)

CONFLICT OF INTEREST AFFIDAVIT

State of Florida }
} SS:
County of Leon }

Edgar Castro being first duly sworn, deposes and says that he/she is the (Owner, Partner, Officer, Representative or Agent) of Southern Strategy Group of Miami, LLC, the Bid der that has submitted the attached Bid/Proposal and certifies the following;

Bidder certifies by submitting its Bid that no elected official, committee member, or employee of the Town has a financial interest directly or indirectly in this transaction or any compensation to be paid under or through this transaction, and further, that no Town employee, nor any elected or appointed officer (including Town committee members) of the Town, nor any spouse, parent or child of such employee or elected or appointed officer of the Town, may be a partner, officer, director or proprietor of Bidder and further, that no such Town employee or elected or appointed officer, or the spouse, parent or child of any of them, alone or in combination, may have a material interest in the Bidder/Proposer. Material interest means direct or indirect ownership of more than 5% of the total assets or capital stock of the Bidder. Any contract award containing an exception to these above described restrictions must be expressly approved by the Town Council. Further, Bidder recognizes that with respect to this solicitation, if any Bidder violates or is a party to a violation of the ethics ordinances or rules of the Town, the provisions of Miami-Dade County Code Section 2-11.1, as applicable to Town, or the provisions of Chapter 112, part III, Fla. Stat., the Code of Ethics for Public Officers and Employees, such Bidder/Proposer may be disqualified from furnishing the goods or services for which the bid or proposal is submitted and may be further disqualified from submitting any future bids or proposals for goods or services to Town. The terms "Bidder" as used herein, include any person or entity making a bid herein to Town or providing goods or services to Town.

Bidder further certifies that the price or prices quoted in the attached Bid are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Bidder or any other of its agents, representatives, owners, employees or parties in interest, including this affiant.

Signed, sealed and delivered in the presence of:

Witness

By:

Edgar Castro
(Printed Name)

Partner
(Title)

BEFORE ME, the undersigned authority, personally appeared Edgar Castro to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that Edgar Castro executed said Affidavit for the purpose therein expressed.

WITNESS, my hand and official seal this 27 day of September, 2016.

My Commission Expires: 6/2/19

Notary Public State of Florida at Large

NELSON DIAZ
Commission # FF 205866
Expires June 2, 2019
Bonded Thru Troy Fain Insurance 800-385-7019

CONFLICT OF INTEREST AFFIDAVIT

State of Florida }
} SS:
County of Miami-Dade }

Eduardo Gonzalez being first duly sworn, deposes and says that he/she is the (Owner, Partner, Officer, Representative or Agent) of Sun City Strategies, LLC, the Bidder that has submitted the attached Bid/Proposal and certifies the following;

Bidder certifies by submitting its Bid that no elected official, committee member, or employee of the Town has a financial interest directly or indirectly in this transaction or any compensation to be paid under or through this transaction, and further, that no Town employee, nor any elected or appointed officer (including Town committee members) of the Town, nor any spouse, parent or child of such employee or elected or appointed officer of the Town, may be a partner, officer, director or proprietor of Bidder and further, that no such Town employee or elected or appointed officer, or the spouse, parent or child of any of them, alone or in combination, may have a material interest in the Bidder/Proposer. Material interest means direct or indirect ownership of more than 5% of the total assets or capital stock of the Bidder. Any contract award containing an exception to these above described restrictions must be expressly approved by the Town Council. Further, Bidder recognizes that with respect to this solicitation, if any Bidder violates or is a party to a violation of the ethics ordinances or rules of the Town, the provisions of Miami-Dade County Code Section 2-11.1, as applicable to Town, or the provisions of Chapter 112, part III, Fla. Stat., the Code of Ethics for Public Officers and Employees, such Bidder/Proposer may be disqualified from furnishing the goods or services for which the bid or proposal is submitted and may be further disqualified from submitting any future bids or proposals for goods or services to Town. The terms "Bidder" as used herein, include any person or entity making a bid herein to Town or providing goods or services to Town.

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Signed, sealed and delivered in the presence of:

Witness

By: _____

Eduardo Gonzalez
(Printed Name)

President
(Title)

BEFORE ME, the undersigned authority, personally appeared Eduardo Gonzalez to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that Eduardo Gonzalez executed said Affidavit for the purpose therein expressed.

WITNESS, my hand and official seal this 2ip day of September, 2014.

My Commission Expires:

Notary Public State of Florida at Large

CYNTHIA AMOR
Notary Public - State of Florida
Commission # FF 896889
My Comm. Expires Jul 7, 2019
Bonded through National Notary Assn.

DRUG-FREE WORKPLACE CERTIFICATION

Preference shall be given to businesses with drug-free workplace programs. Pursuant to Section 287.087, Florida Statutes, whenever two or more competitive solicitations that are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a response received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie responses will be followed if none of the tied providers has a drug free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under proposal a copy of the statement specified in Subsection (1).
4. In the statement specified in Subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 894, Florida Statutes, or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on any employee who is so convicted or require the satisfactory participation in a drug abuse assistance or rehabilitation program as such is available in the employee's community.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of applicable laws, rules and regulations.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Southern Strategy Group of Miami, LLC

BUSINESS NAME

FIRM'S SIGNATURE

DRUG-FREE WORKPLACE CERTIFICATION

Preference shall be given to businesses with drug-free workplace programs. Pursuant to Section 287.087, Florida Statutes, whenever two or more competitive solicitations that are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a response received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie responses will be followed if none of the tied providers has a drug free workplace program. In order to have a drug-free workplace program, a business shall:

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3. Give each employee engaged in providing the commodities or contractual services that are under proposal a copy of the statement specified in Subsection (1).
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5. Impose a sanction on any employee who is so convicted or require the satisfactory participation in a drug abuse assistance or rehabilitation program as such is available in the employee's community.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of applicable laws, rules and regulations.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Sun City Strategies, LLC

BUSINESS NAME

FIRM'S SIGNATURE

PROPOSER'S AFFIDAVIT

By executing this affidavit, Proposer certifies acknowledgement of the following:
Ensure that any personal, business, or other activity does not conflict with the lawful interests of the Town. The Town's elected representatives and employees serve the public trust and are required to fulfill their responsibilities with care and loyalty and for the sole purpose of advancing the Town's best interests. The integrity of the Town must be protected at all times, and the fiduciary relationships of the employees of the Town must be honorable in both actuality and appearance.

A conflict of interest exists when a representative's direct or indirect personal interests are inconsistent with or interfere with the best interests of the Town. Proposer must ensure there is no appearance or perception of unethical behavior by the vendor's employees in its dealings with the Town.

To avoid such conflicts, Proposer shall disclose to the Town:

a) Any direct or indirect personal interests in a vendor held by any employee or elected representative of the Town.

N/A

Last name	First name	Relationship

b) Any family relationships with any employee or elected representative of the Town.

N/A

Last name	First name	Relationship

Authorized Signature

9-27-16
Date

PROPOSER'S AFFIDAVIT

By executing this affidavit, Proposer certifies acknowledgement of the following:
Ensure that any personal, business, or other activity does not conflict with the lawful interests of the Town. The Town's elected representatives and employees serve the public trust and are required to fulfill their responsibilities with care and loyalty and for the sole purpose of advancing the Town's best interests. The integrity of the Town must be protected at all times, and the fiduciary relationships of the employees of the Town must be honorable in both actuality and appearance.

A conflict of interest exists when a representative's direct or indirect personal interests are inconsistent with or interfere with the best interests of the Town. Proposer must ensure there is no appearance or perception of unethical behavior by the vendor's employees in its dealings with the Town.

To avoid such conflicts, Proposer shall disclose to the Town:

a) Any direct or indirect personal interests in a vendor held by any employee or elected representative of the Town.

N/A

Last name	First name	Relationship
Last name	First name	Relationship
Last name	First name	Relationship

b) Any family relationships with any employee or elected representative of the Town.

N/A

Last name	First name	Relationship
Last name	First name	Relationship
Last name	First name	Relationship

Authorized Signature

9-26-16
Date

POLITICAL ACTIVITY AFFIDAVIT

State of Florida }
} SS:
County of Miami-Dade }

Edgar Castro being first duly sworn, deposes and says that he/she is the (Owner, Partner, Officer, Representative or Agent) of Southern Strategy Group of Miami, LLC the Proposer(s) that has submitted the attached Proposal and certifies the following;

Proposer(s) certifies by submitting its Proposal that if selected to provide Lobbying Services on behalf of the Town of Miami Lakes ("Town") that the owner, employees or any representatives of the Proposer **will not** participate or be involved in any political activities related to the election of any individual running for a political office in the or advocate or express their personal opinions on any issues affecting the Town. The limitation on involvement in political activities in the Town includes but is not limited to:

- Campaigning on behalf of or against any candidate or slate of candidates seeking, or currently holding an elected office in the Town
- Expressing opinions, written or oral, about, in support of, or against any candidate, or slate of candidates seeking, or currently holding an elected office in the Town.
- Advocate or expound any personal opinions in favor of or against any issues affecting the Town.
- Contribute money, directly or indirectly, to any candidates or slate of candidates seeking, or currently holding an elected office in the Town.
- Seek, offer, or request political contributions for any candidate or slate of candidates seeking or currently holding an elected office in the Town.
- Provide any direct, indirect, or in-kind goods or services to any candidate seeking or currently holding an elected office in Town. This includes any political action committees, independent groups or individuals supporting, or against any candidate or slate of candidates current an elected office holder.
- Organize, attend or participate in political fundraising functions, or other similar activities for any candidate or slate of candidates seeking or currently holding an elected office in the Town.
- May not directly or indirectly promote or seek donations or funding for any candidate or slate of candidates seeking or currently holding an elected office in the Town.
- Organize, participate in, or attend political rallies, or meetings related to any candidate or slate of candidates seeking or currently holding an elected office in the Town.

- Use their authority or influence to participate or interfere with an election in the Town.
- Distribute campaign material on behalf of any candidates or slate of candidates for an elected office in the Town.
- Circulate nominating or recall petitions for any candidate seeking or currently holding an elected office in the Town.
- Advocate to have any individual appointed to or removed from any Town Committee

Further, Proposer(s) recognizes that with respect to this solicitation, if any Proposer(s) violates or is a party to a violation of any of the requirements of this Affidavit that its contract with the Town may be terminated for default and that the Proposer(s) may be further disqualified from submitting any future bids or proposals for services to the Town. The terms "Proposer" as used herein, include any person or entity making a Proposal herein to the Town to provide services to Town.

Where the Proposer is comprised of a Team as defined in the RFP the Affidavit must be submitted for each company comprising the Team.

Signed, sealed and delivered in the presence of:

_____ By: _____
Witness

_____ Edgar Castro
Witness (Printed Name)

Partner
(Title)

BEFORE ME, the undersigned authority, personally appeared Edgar Castro to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that Edgar Castro executed said Affidavit for the purpose therein expressed.

WITNESS, my hand and official seal this 27 day of September, 2016.

My Commission Expires: 6/2/19

_____
Notary Public State of Florida at Large

NELSON DIAZ
Commission # FF 205866
Expires June 2, 2019
Bonded Thru Troy Fain Insurance 800-385-7019

Form PAA

POLITICAL ACTIVITY AFFIDAVIT

State of Florida }
County of Miami-Dade } SS:

Eduardo Gonzalez being first duly sworn, deposes and says that he/she is the (Owner, Partner, Officer, Representative or Agent) of Sun City Strategies, LLC, the Proposer(s) that has submitted the attached Proposal and certifies the following;

Proposer(s) certifies by submitting its Proposal that if selected to provide Lobbying Services on behalf of the Town of Miami Lakes ("Town") that the owner, employees or any representatives of the Proposer **will not** participate or be involved in any political activities related to the election of any individual running for a political office in the or advocate or express their personal opinions on any issues affecting the Town. The limitation on involvement in political activities in the Town includes but is not limited to:

- Campaigning on behalf of or against any candidate or slate of candidates seeking, or currently holding an elected office in the Town
- Expressing opinions, written or oral, about, in support of, or against any candidate, or slate of candidates seeking, or currently holding an elected office in the Town.
- Advocate or expound any personal opinions in favor of or against any issues affecting the Town.
- Contribute money, directly or indirectly, to any candidates or slate of candidates seeking, or currently holding an elected office in the Town.
- Seek, offer, or request political contributions for any candidate or slate of candidates seeking or currently holding an elected office in the Town.
- Provide any direct, indirect, or in-kind goods or services to any candidate seeking or currently holding an elected office in Town. This includes any political action committees, independent groups or individuals supporting, or against any candidate or slate of candidates current an elected office holder.
- Organize, attend or participate in political fundraising functions, or other similar activities for any candidate or slate of candidates seeking or currently holding an elected office in the Town.
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- Circulate nominating or recall petitions for any candidate seeking or currently holding an elected office in the Town.
- Advocate to have any individual appointed to or removed from any Town Committee

Further, Proposer(s) recognizes that with respect to this solicitation, if any Proposer(s) violates or is a party to a violation of any of the requirements of this Affidavit that its contract with the Town may be terminated for default and that the Proposer(s) may be further disqualified from submitting any future bids or proposals for services to the Town. The terms "Proposer" as used herein, include any person or entity making a Proposal herein to the Town to provide services to Town.

Where the Proposer is comprised of a Team as defined in the RFP the Affidavit must be submitted for each company comprising the Team.

Signed, sealed and delivered in the presence of:

Witness

Witness

By: _____

Eduardo Gonzalez
(Printed Name)

President
(Title)

BEFORE ME, the undersigned authority, personally appeared Eduardo Gonzalez to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that he executed said Affidavit for the purpose therein expressed.

WITNESS, my hand and official seal this 26 day of September, 2019.

My Commission Expires:

CYNTHIA AMOR
Notary Public - State of Florida
Commission # FF 896889
My Comm. Expires Jul 7, 2019
Bonded through National Notary Assn.

Notary Public State of Florida at Large

Form PAA

Town of Miami Lakes
Local Vendor Preference Certification

The Town of Miami Lakes Procurement Ordinance, 12-142 provides preferences to business entities located with the town boundaries if the business entity meets the requirements for the vendor preference and its bid or proposal meets the thresholds established in the Procurement Ordinance. Details on these requirements and thresholds can be found by visiting the Town's Procurement webpage at http://www.miamilakes-fl.gov/c-our_govt/admin-procurement.php.

By completing the information required below and submitting this form the business entity certifies that it meets the requirements the requirement for local preference as stipulated in the Procurement Ordinance. **This form must be submitted with the business entities response to a solicitation. The Town, at its sole discretion may allow for the form to be submitted after the date and time stated for the bid or response to be received by the Town.**

Solicitation Number: RFP 2016-47 Title: State Lobbying Services

Mark each of the following as applicable:

- ☒ The business entity possesses a current business tax receipt, 6811740, issued 6 months prior to the solicitation being issued.
- ☒ The business entity possesses a current certificate of use, BT-0025006789, issued 6 months prior to the solicitation being issued.
- ☐ At least 10% of the business entities workforce resides in Town of Miami Lakes prior to the solicitation being issued.
- ☐ Goods or services to be provided will be provided from the place of business located within the Town.

Additional information may be requested to determine if the business entity is entitled to the local preference.

This certification is submitted with the full knowledge that should the Town determine that any of the information provided prove to be false the business entities bid/response may be rejected and the business entity may be excluded from bidding on future solicitation for a period of up to three (3) years.

Name of Business Entity: Southern Strategy Group of Miami, LLC

Address: 999 Ponce de Leon Blvd., Penthouse Suite 1105, Coral Gables, FL 33134

Tax ID/FEIN/SSN: 27-0798190

Contact Name: Edgar Castro Title: Partner

Phone No.: 305.421.6304 E-Mail: castro@sostrategy.com

Signature: _____ Date: 9-27-16

BEFORE ME, the undersigned authority, personally appeared _____ to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that _____executed said Affidavit for the purpose therein expressed.

WITNESS, my hand and official seal this 27 day of September, 2016.

My Commission Expires: 6/2/19

_____

Notary Public State of Florida at Large

NELSON DIAZ
Commission # FF 205866
Expires June 2, 2019
Bonded Thru Troy Fain Insurance 800-385-7019

MIAMI LAKES
Growing Beautifully

000779

Local Business Tax Receipt

Miami–Dade County, State of Florida

–THIS IS NOT A BILL – DO NOT PAY

LBT

6541164

BUSINESS NAME/LOCATION

SOUTHERN STRATEGY GROUP OF MIAMI LLC
999 PONCE DE LEON BLVD 1105
CORAL GABLES FL 33134

RECEIPT NO.

RENEWAL
6811740

EXPIRES
SEPTEMBER 30, 2016

Must be displayed at place of business
Pursuant to County Code
Chapter 8A – Art. 9 & 10

2015-16

OWNER

SOUTHERN STRATEGY GROUP OF MIAMI
C/O DANIEL DIAZ LEYRA MNGR

SEC. TYPE OF BUSINESS

212 CONSULTANT

PAYMENT RECEIVED BY TAX COLLECTOR

$60.00 08/25/2015
FPPU02–15–019230

This Local Business Tax Receipt only confirms payment of the Local Business Tax. The Receipt is not a license, permit, or a certification of the holder's qualifications, to do business. Holder must comply with any governmental or nongovernmental regulatory laws and requirements which apply to the business.

The RECEIPT NO. above must be displayed on all commercial vehicles – Miami–Dade Code Sec 8a–276.

For more information, visit www.miamidade.gov/taxcollector

SOUTHERN STRATEGY GROUP OF MIAMI LLC
SOUTHERN STRATEGY GROUP OF MIAMI LLC

attn: SUSAN EDWARDS
PO BOX 10570
TALLAHASSEE, FL 32302

DETACH HERE AND DISPLAY RECEIPT IN A CONSPICUOUS PLACE

CITY OF CORAL GABLES, FLORIDA

LOCAL BUSINESS TAX RECEIPT
ANNUAL FIRE INSPECTION FEE RECEIPT

CUST. NO. 183747
RECEIPT NO.
BT-0025006789

2015-2016

THIS IS NOT A BILL-DO NOT PAY

BUSINESS NAME: SOUTHERN STRATEGY GROUP OF MIAMI LLC
DBA NAME: SOUTHERN STRATEGY GROUP OF MIAMI LLC
LOCATION: 999 PONCE DE LEON BLVD
1105

CLASSIFICATION:	NO. OF UNITS	UNIT DESCRIPTION	AMOUNT PAID: $ 355.00
1 ADMINISTRATIVE OFFICE	1	PERSONS	
2			
3			
4			
5			
6			

SQUARE FOOTAGE OF SPACE: 1500

BUSINESS TAX RECPT RENEWAL

VALID ONLY AT LOCATION ABOVE.
RECEIPT EXPIRES 09/30/2016

** This receipt does not constitute authority to begin operating at this location without a