

Economic Development Committee Semi-Annual Report to Council Feb. 19, 2019

1) Members

| Name | Committee Position | Nominated by |
|------------------------|--------------------|-------------------|
| Michael J Huffaker | Chair | Jeffrey Rodriguez |
| Andrea Graham Rechichi | Vice Chair | Carlos Alvarez |
| Elizabeth Coto | Secretary | Marilyn Ruano |
| John Tingle | Vice Secretary | Nelson Rodriguez |
| Gustavo Beltran | Member | Manny Cid |
| Ivan Lambert | Member | Manny Cid |
| Jorge Alvarez | Member | Josh Dieguez |
| Ladd Howell | Member | Marilyn Ruano |
| Magaly Rubio | Member | Luis Collazo |
| Mara Falero | Member | Carlos Alvarez |
| Martin Lumbi | Member | Nelson Rodriguez |
| Neill Robinson | Member | Luis Collazo |
| Steve Brimo | Member | Jeffrey Rodriguez |
| Alex Castro | Member | Josh Dieguez |

On behalf of the Economic Development Committee, I am pleased to offer this semiannual report as a detailed update on our activities. As reported in past updates to the Council, the Committee has continued to focus on not only promoting economic development in Miami Lakes by attracting new businesses but also to retain and expand our current businesses. Our goal is to build a robust, resilient and inclusive economy in Miami Lakes.

The following summarizes the activities of the committee from September 2018 through mid-February 2019:

2) Best of Miami Lakes

In conjunction with Small Business Saturday, the EDC sponsored the Best of Miami Lakes competition. Almost 850 businesses were nominated by citizens in seven categories. More than 3300 votes were received and the winners were announced at the Festival of Lights on Main on November 24th. The Best of Miami Lakes are:

- FOOD Best Café: Vicky Bakery
- FOOD Best Lunch Spot: Beverly Hills Café

- FOOD Best Dinner Restaurant: Dr. Limon
- Best Retailer/ Shopping: Blacc Boutique
- Best Beauty and Fitness: Spa at Shula's
- Best Health: Specialty Smiles
- Best Professional Services: The Firm Law Group

3) Business Expo

Providing financial and marketing support to the Miami Lakes Chamber of Commerce, the EDC sponsored the annual Business Expo on November 15th. Over 30 local businesses displayed their services and products to almost 750 Expo attendees. It was the best attended and most energized Expo in recent memory.



4) International Economic Development Council (IEDC) Leadership Summit

Committee Chair, Michael Huffaker, attended this national conference held in Ft. Lauderdale January 27-29. This event provided an excellent opportunity to learn about the organizational, financial and theoretical foundations used by communities to build robust, resilient and inclusive economies. No Committee or Town funds were used for our participation in this event.

5) Jingle Bell Jog 5K

In a secondary way the EDC co-sponsored the Veteran's Committee Jingle Bell Jog with a \$1,000 donation, by participating in the race and staffing a booth for the EDC at the race Start/Finish line.



6) Cooperation with the Beacon Council

- i) To strengthen ties with and leverage the benefits of the Beacon Council, the Committee Chair and staff liaison, Charisma Glassman, have attended various Beacon Council events and committee meetings. We are currently working on convening a breakfast meeting with their Life Sciences Committee and representatives of the life sciences companies based in Miami Lakes. The goal in this process is to strengthen and grow this market segment in Miami Lakes.
- ii) The EDC, on behalf of the Town, placed a full-page profile in the Beacon Council's publication *Advantage Miami 2019*.

7) Business Newsletter

With editorial participation of the Economic Development Committee, The Town started a digital bimonthly newsletter called "Miami Lakes Biz" that will be emailed to all registered businesses in the Town. Topics will include:

- i) New Business in Miami Lakes
- ii) Local Business Events
- iii) Business Executive in Spotlight
- iv) Free Financial Tips
- v) Free Tech Tips
- vi) Employment and Workforce News
- vii) Government Highlights
- viii) More local news
- ix) Free Discount Coupons from local businesses and restaurants (conditions from vendors may apply)

8) Misc. Activities

- i) Continued scheduling of networking events
- ii) Continued contacting new businesses in Town
- iii) Enhanced partnership with Chamber of Commerce
- iv) Conducted survey of all registered businesses (results coming soon)
- v) Extended contract of staff support, Charisma Glassman, through the end of March 2019.
- vi) Recommended Large and Small Businesses of the year for the Mayor's State of the Town address.

The Economic Development Committee will continue its efforts to market Miami Lakes as a superb place to locate a business, to maintain a business and to expand a business. We will attempt to do so in a manner that is responsive to the needs of the existing business community and consistent with the overall strategic plans of the Town.

On behalf of all the members of The Economic Development Committee, I would like to thank the Mayor, Town Council and staff for their continued support.

Michael Huffaker, Chair