



Town of Miami Lakes Memorandum

To: Honorable Mayor & Councilmembers

From: Edward Pidermann, Town Manager

Subject: CenturyLink Contract – Internet Service Provider

Date: January 21, 2020

Recommendation:

It is recommended that the Town Council approve the enclosed 36-month agreement with CenturyLink to provide Internet and fiberoptic infrastructure in amounts not to exceed budgeted funds.

Background:

On April 2013, the Town of Miami Lakes inaugurated its Town Hall. The newly built Town Hall featured state of the art fiberoptic connections to ensure a proper infrastructure to connect its departments to each other and provide the residents with connectivity. Since 2013, the Town has relied on CenturyLink to provide the fiberoptic infrastructure maintenance, which provides for necessary high-speed Internet.

In 2016, the Town renewed its agreement with CenturyLink for a three-year period. This agreement is now coming to an end. Accordingly, it is necessary for the Town to renew or replace its internet service for Town Hall. When reviewing internet options, the Town has taken into account the customer service, fiberoptic infrastructure reliability, ease of Internet connectivity as factors. Replacing CenturyLink's service would necessitate the incoming provider to re-configure and in some instances replace CenturyLink's fiberoptic infrastructure, an estimated cost of \$20,000.00 plus a delay of at least six to nine months. There is no indication that Internet quality or reliability of service would improve with a competitor, and the cost of service at \$1,002.00 is competitive with other providers. Of significance, CenturyLink has agreed to provide us an increase bandwidth from 20 Mbps (megabits) per second to 100 Mbps (megabits per second). This will ensure that the Town will be able to keep or improve its web-based applications, intranet and Internet service.

Section 7 of the Town of Miami Lakes Ordinance 12-142 ("the Town's Procurement Ordinance") authorizes the purchase of goods and services from current contracts of other public, governmental, state/federal funded or non-profit entities, where the contracts have resulted from a formal competitive procurement process

("Piggy Back Contracts"). Town staff was able to identify a GSA Agreement with Level 3 Communications – now wholly owned by CenturyLink – that will ensure that the Town retains the same provider with improved services. Additionally, this new agreement will create a net monthly savings of approximately \$200.00 a month after the first year.

Attachments:

Resolution