



Town of Miami Lakes Memorandum

To: Honorable Mayor & Councilmembers

From: Edward Pidermann, Town Manager

Subject: Contract Assignments- 2018-16GS Grounds Maintenance Services for MLOP and ROP and 2017-23GS Ground Maintenance Services for Pocket Parks and ROW Medians

Date: April 21, 2020

Recommendation:

It is recommended that the Town Council approve the contract assignments for 2018-16GS Ground Maintenance Services for Miami Lakes Optimist Club ("MLOP") and Royal Oaks Park ("ROP") and 2017-23GS Ground Maintenance Services for Pocket Parks and ROW Medians from GreenSource Landscape and Sports Turf ("GreenSource") to Juniper Landscaping of Florida, LLC ("Juniper") and authorize the Town Manager to execute the contract amendments.

Background:

In March 2020, GreenSource advised the Town that they were in the process of being acquired by Juniper and requested reassignments of Contract 2018-16GS Ground Maintenance Services of MLOP and ROP and Contract 2017-23GS Ground Maintenance Services for Pocket Parks and ROW Medians to Juniper. In their request, GreenSource stated that they would continue to operate with the same staff and level of service with no changes to the contract scope or pricing as a result of the reassignments. Staff confirmed this statement on a conference call with Juniper and GreenSource. Juniper officially acquired GreenSource on April 1, 2020. Staff performed a due diligence review on Juniper and verified all licenses and registrations are current and active.

Upon review of Juniper Landscaping they appear to have the same values and reputation as GreenSource with a larger footprint. Juniper, formerly known as Duke Landscaping, has over 30 plus years of landscaping experience with over 1,000 staff members providing quality services in all aspects of the green industry around the State. Their headquarters are in Fort Myers, Florida and all their branches are within the State. Nationally, Juniper was ranked 31st on the 2018 "Lawn & Landscape Top 100 List". In addition, Juniper also operates a 100-acre growing operation to ensure the quality of materials they install.

In an effort to maintain current service levels at the same budgeted amount, it is recommended that the Town Council approve the contract reassignments and authorize the Town Manager to execute the necessary contract amendments. Contract 2018-16GS is set to expire in May 2023. Contract 2017-23GS is set to expire in June 2022.

Attachment:
Resolution
Contract