To: Honorable Mayor & Honorable Councilmembers  
From: Edward Pidermann, Town Manager  
Subject: Recommendation to Award a Contract for the West Lakes Drainage and Roadway Improvements Project   RFP No. 2020-11  
Date: July 14, 2020

Recommendation:

It is recommended that the Town Manager award a contract to RG Underground Engineering (“RG”), the highest ranked proposer, for the West Lakes Drainage and Roadway Improvements Project in an amount not to exceed $2,097,197.50. This amount includes RG’s amount of $1,997,197.50 and a contingency amount of $100,000, approximately 5%, for unforeseen circumstances. Construction is anticipated to be completed within 330 days after contract execution. This Project is funded through the Department of Environmental Protection (“DEP”) and the Flood Mitigation Assistance (“FMA”) Grant Program as approved by the Florida Division of Emergency Management Division and Federal Emergency Management Agency (“FEMA”).

Project Scope:

The Scope of Work consists of furnishing all labor, materials, machinery, tools, means of transportation, supplies, equipment, and services necessary for road and drainage improvements in the West Lakes area, which includes, but is not limited to, drainage system installation, milling and resurfacing, thermoplastic pavement markings, and site restoration.

Background

The Stormwater Master Plan identified the West Lakes area as a priority for stormwater improvements. The Project consists of constructing approximately 2,063 linear feet of drainage pipe and 6,790 linear feet of exfiltration trenches (French Drains), connecting to the stormwater main line on NW 89th Avenue leading to an outfall. The Project will consist of drainage improvements, site restoration and asphalt resurfacing of the existing roadway surfaces impacted by the drainage improvements to increase drainage capacity, reduce localized flooding, improve stormwater runoff, and mitigate local mosquito populations.
The Town issued Request for Proposals (“RFP”) 2020-11 for West Lakes Drainage and Roadway Improvements Project on December 20, 2019. The RFP was advertised in the Miami Daily Business Review, posted to DemandStar, Public Purchase, and posted in the Government Center Lobby.

To qualify for award, prospective Proposers were required to:

1. Possess a current certified license as a General Engineering Contractor from the State of Florida, a Certificate of Competency from the Miami-Dade County’s Construction Trades Qualifying Board as a General Engineering Contract, or as a Specialty Engineering Contractor under which the work can be performed;
2. Have been in business for a minimum of five (5) years;
3. Provide at least three (3) verifiable client references demonstrating the successful completion of at least three (3) drainage improvement projects within the last five (5) years, where the value of each project exceeded $1,000,000; and
4. Be capable of performing at least thirty percent (30%) of the Work required.

On the date of the proposal deadline, January 24, 2020, we received thirteen (13) proposals from the following Proposers:

1. Acosta Tractors (“Acosta”)
2. American Pipeline Construction, LLC (“American Pipeline”)
3. C&I Construction and Design, Inc. (“C&I”)
4. Continental Construction USA, LLC (“Continental”)
5. Florida Engineering and Development LLC (“Florida Engineering”)
6. GPE Engineering & General Contractor Corp. (“GPE”)
7. H&R Paving, Inc. (“H&R”)
8. Luna Development Corp. (“Luna”)
9. Marcdan, Inc. (“Marcdan”)
10. Metro Express, Inc. (“Metro”)
11. RG Underground Engineering, Inc. (“RG”)
12. Southeastern Engineering Contractors, Inc. (“Southeastern”)
13. Stanford Construction Co. (“Stanford”)

An Evaluation Committee was appointed, comprised of the following members:

1. Carlos Acosta, Public Works Director, Town of Miami Lakes
2. Daniel Angel, Parks and Recreation Director, Town of Miami Lakes
3. Jose Santiago, Engineer on Record, Marlin Engineering, Inc.
4. Dario Martinez, General Services Manager, Town of Miami Lakes

Procurement performed a due diligence review of the proposals for responsiveness and found that Continental submitted a non-responsive proposal. Continental did not meet minimum requirement #2, which required proposers to have been in business for a minimum of five (5) years. Review of the remaining proposals did not reveal any material defects in the proposals, nor in the Proposers’ qualifications. Each Proposer has been in business for more than five (5) years, they are appropriately licensed to do the work, provided at least three (3) client references demonstrating the successful completion of at least three (3) drainage improvement projects with the last five (5) years, where the value of each project exceeded $1,000,000, and are capable of performing at least thirty percent (30%) of the Work required. Procurement did not find any issues that would indicate any Proposer was incapable of performing the Work.
The Evaluation Committee was provided the responsive proposals and met on February 20, 2020, to evaluate and rank the proposals. At the conclusion of this meeting, the Evaluation Committee moved to establish the following ranking:

1. RG Underground Engineering, Inc. (“RG”) – 2243.64 pts
2. Acosta Tractors (“Acosta”) – 2150.12 pts
3. Florida Engineering and Development Corp. (“Florida Engineering”) – 2004.08 pts
4. Metro Express, Inc. (“Metro”) – 1981.48 pts
5. Marcdn, Inc. (“Marcdn”) – 1870 pts
6. Southeastern Engineering Contractors, Inc. (“Southeastern”) – 1835.92 pts
7. American Pipeline Construction, LLC (“American Pipeline”) – 1796.26 pts
8. GPE Engineering & General Contractor Corp. (“GPE”) – 1763.8 pts
10. Stanford Construction Co. (“Stanford”) – 1559.6 pts
11. Luna Development Corp. (“Luna”) – 1533.28 pts
12. H&R Paving, Inc. (“H&R”) – 1226.66

RG Underground Engineering was the primary contractor on the Town’s Royal Oaks Drainage and Roadway Improvements Project and performed the project successfully and on time.

Based on the Evaluation Committee’s established ranking, it is recommended that the Town Manager proceed to award a contract to RG Underground Engineering, Inc. in an amount not to exceed $2,097,197.50. In the event an agreement cannot be reached with the top-ranked Proposer, it is further recommended that the Town Manager terminate negotiations, and instead, proceed with negotiations with Acosta Tractors, the next highest-ranked Proposer.